



3/24/2020

Joint Message from HBA of Greater Des Moines & DMAAR:

Coronavirus, or COVID 19 for short, has changed how we function for the foreseeable future. Together, the Greater Des Moines Home Builders Association and the Des Moines Area Association of Realtors is here to say we are in this together and are working together to provide resources to our memberships. Both the HBA and DMAAR are following the guidance of the CDC and Governor Reynolds. We will remain open unless otherwise directed. Please use us as a resource.

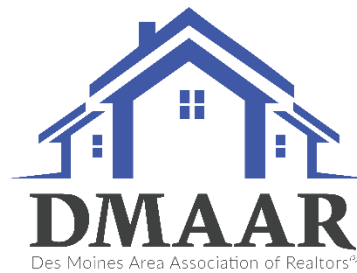
- Basic Functions of Life
 - Food
 - Safety
 - Health
 - Shelter- we provide this essential function
- Over 1,000 transactions have been pended and closed since March 8th, we are still moving in the right direction even with “normal” functions slow down.
- Be cautious and conscious of your daily business. Be part of the solution and not the part of the problem. Communicate with your teams on proper safety protocols.
- Shelter in Place- we are working together to provide Governor Reynolds the information needed to place construction and real estate on the essential business list. We provide one of the basic essential needed for human life.
- The City of Des Moines is allowing inspections in occupied homes via Facetime or other video means. New construction inspections are still occurring with strict 6’ distance protocol being followed.
- If you have any questions or would like more information, please feel free to reach out.

Rachel Flint
rachel.flint@hubbellhomes.com

Lance Hanson
lance@realestateconcepts.net

HBA of Greater Des Moines
515-270-8500
dank@dsmhba.com

DMAAR
515-453-1064
info@dmarr.com



HBA Suggestions:

- Check our website to see updates on what your cities are doing
- Informational website with local and national resources www.dsmhba.com/Covid-19
- Keep going but be smart and use common sense
- Communicate with staff what your Best Practices Are
- Explain why we are an essential business
- Utilize this time to review your business's processes, efficiencies and online presence.

DMAAR Suggestions:

- Homes are open but work to ensure Social Distancing
- Electronic Notarizing is now available
- Provide each person their own stack of papers at a closing- don't pass papers back and forth
- Drive separately to showings
- Do what you can virtually. Can it be done on Facebook LIVE?
- Wear and provide gloves
- For more information visit: <https://www.iowarealtors.com/news/coronavirus>