

blueprint

A publication of the HBA of Greater Des Moines

January 2017 | Volume 49 | Issue 1



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SKILLED TRADES ALLIANCE PROGRAM
REMODELERS COUNCIL CHRISTMAS PARTY
SAVE THE DATE-HOMESHOWEXPO 2017



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The Home Builders Association of Greater Des Moines, chartered in 1944, is a non-profit trade association affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Iowa (HBAI). The HBA of Greater Des Moines is dedicated to the advancement of the building industry, its members and the communities it serves.

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Thank you to our 2017 Platinum Partners!



LOOKING FORWARD TO A BIG 2017

“It’s important to take the time each year to thank those that give so much to the HBA...”

WOW! 2017 is right around the corner and it promises to be BIG! New National Leadership and State Leadership both promise to bring changes to the way that we all do business. Before we move on to the New Year, it’s important to look back and thank those who made a big impact on our HBA world. It’s important to take the time each year to thank those that give so much to the HBA because without them, we wouldn’t be able to do what we do. This list isn’t meant to be all inclusive so if you aren’t here, don’t take it to mean that your contributions weren’t meaningful or appreciated.

Dave Adickes – Dave did an unbelievable job as President and sorry to say it Tom, but he’s set the bar at an unbelievable height. Pardon me for repeating this but in my 15+ years connected to the HBA, I’ve not seen a President who was as committed and as present at events as Dave. He added fun to our Board meetings and lead in a direct and deliberate manner. It’s been great meeting your family and I’m sure that they’re ready to have you back. Amazing Job Dave.



Rollie Clarkson, Carrie Norris & Marie Procyk – Every year we have Board members who for one reason or another make the decision to no longer serve on the Board. It is uncommon though to be losing the level of leadership we are losing this year. Between the 3 members moving on this year we have past HBA Presidents, past Remodeler’s Council Chairs, Remodeler’s of the year winners, Al Cummings award winner, Eric Carlson award winner.. the

list can continue but it wouldn’t do justice to their contributions. Thank you all, your wisdom and direction will definitely be missed.

Partners – We can’t provide the services we do for our members without your generosity and the Platinum Partners play a significant role in allowing us to accomplish the things we do. H.L. Munn Lumber, Marvin Windows & Doors, KCCI TV8, Windsor Windows & Doors, Leachman Lumber, Premier Chevy Dealers, JamesHardie Building Products, Beisser Lumber, Ferguson Bath Kitchen & Lighting Gallery, Gilcrest/Jewett Lumber and Kohles & Bach all made significant financial contributions to the HBA. Many other members also made contributions to our events,

Thank you video here
as large as possible

shows, publications and our after-hours which are all critically important to us being able to reach our goals and fulfill our mission. Thank you all.

Committee & Council Chairs and Members – Each show, event and meeting that is held is made possible by the many hours spent by the volunteer team that is the true life blood of the HBA. This group of dedicated individuals becomes more critical to us each year. We recognize that your time is as valuable as it ever has been so we thank you for taking the time to help the cause.

Coyote Ridge LLC – The HomeShowExpo is the single largest revenue generating source that the HBA has annually so it is critical to the success of our Association. We cannot have a HomeShowExpo without a Developer stepping up to be our partner and this year's Developer could not have done more to help the show succeed. Throughout the entire process, Ron, Toby and Mike were ready and willing to do whatever was needed and it's safe to say, the show was a huge success due in large part to their contributions. Thank you.

Thank you to each and every one of you for your contributions to the HBA in 2016. Membership renewals, partners, committee members, golfers... each and every one of you plays an important role in making our HBA function. I know that it's difficult to get to everything in our busy worlds so we truly appreciate all that you do. 2016 was an amazing year and while we are looking back at 2016, we are also looking ahead to next year. 2017 promises to be a great year for our industry and I'm excited to see where our journey takes us.

Dan Knoup
Executive Officer, HBA

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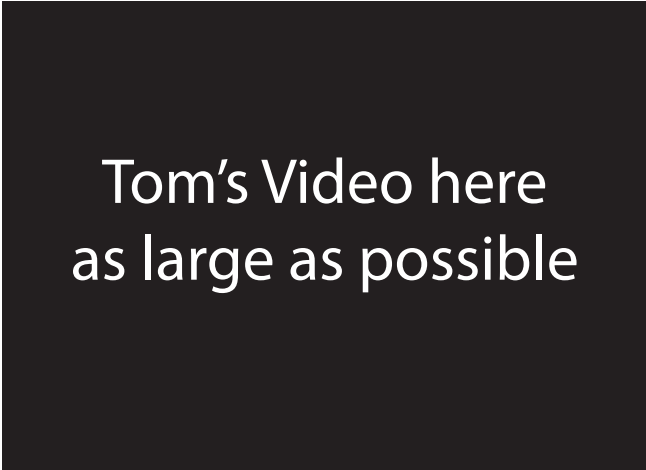
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Tom Stevens
President, HBA



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Design Trends of 2016

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KRM Development takes pride in keeping up on today's top designs and trends. Looking back at 2016 here are some of the top trends of the year...

Contrasting Kitchen Islands

This year light, simple and clean cabinetry have been at the top of the list. By simply adding a contrasting island with various wood tones or deeper colors allows you to play with the space making it feel warmer by adding a little extra appeal to the space!

INSERT PHOTOS

#1 - #4

LARGE

White Kitchens with a Twist

White cabinets and countertops are a popular way to finish your kitchen leaving it bright and airy. To avoid your white kitchen from looking too sterile, try spicing it up with a colorful and unique backsplash or add raw materials into the space!

INSERT PHOTOS

#5 - #7

LARGE

Statement Mirrors in the Bathroom

Statement mirrors add just the extra boost of style in a bathroom!

INSERT PHOTOS

#8 - #10

LARGE

Every year designs change and evolve. Here at KRM we are determined to make each of our custom homes truly distinguishable and can't wait to see what kind of creativity 2017 will bring!

To see more trends click here!



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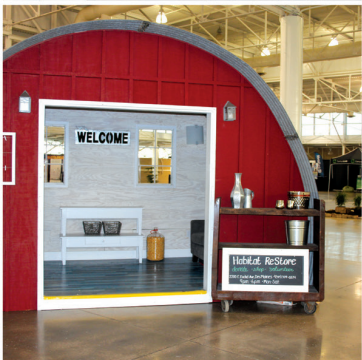
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 SATURDAY 10 - 7
 SUNDAY 11 - 5



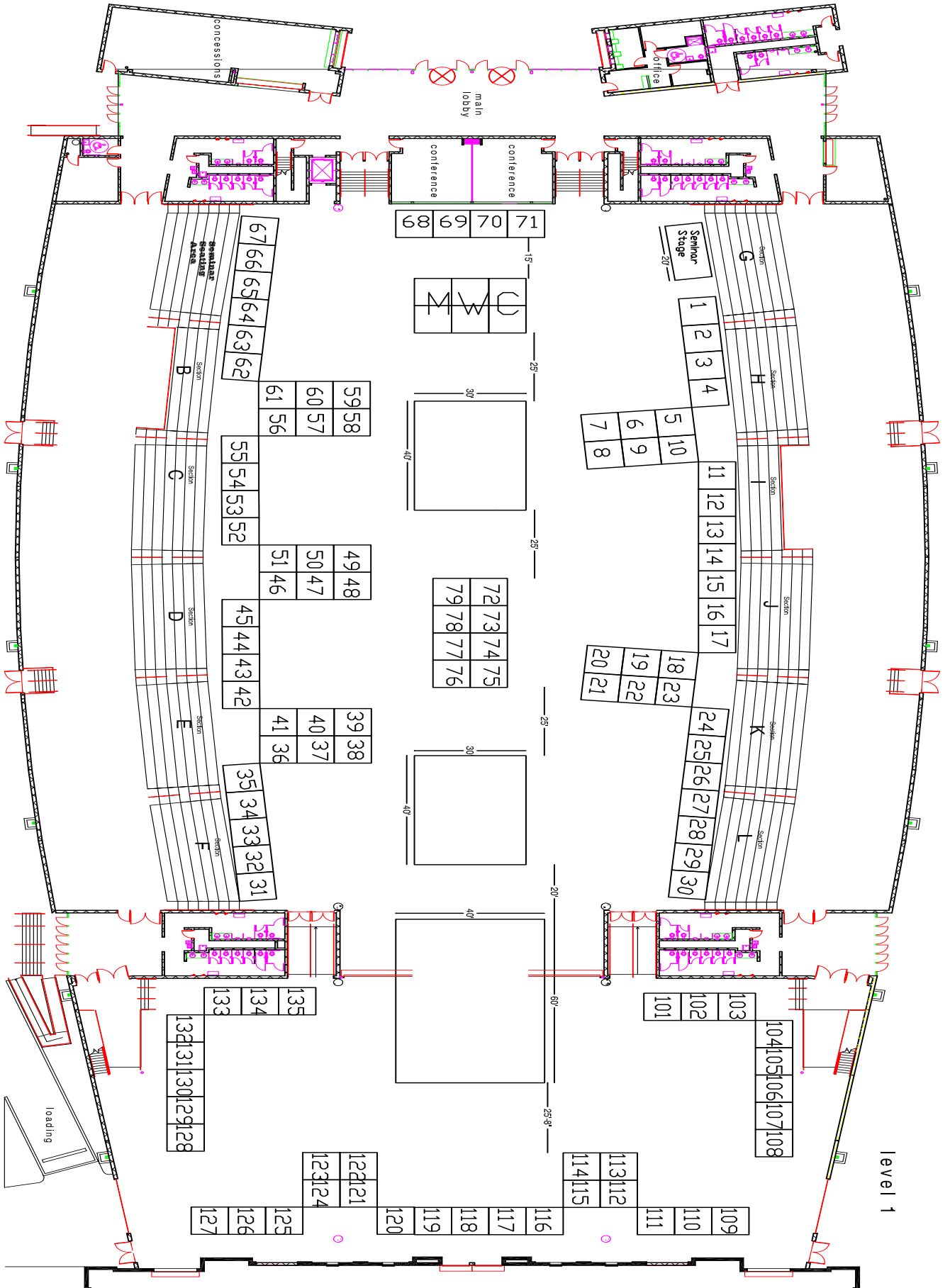
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HOME & REMODELING SHOW LAYOUT



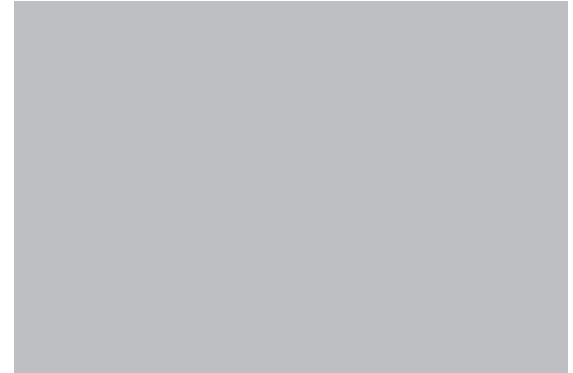
SKILLED TRADES ALLIANCE

“It’s imperative that we work in partnership with industry leaders to prepare today’s work force.”

*-Aiddy Phomvisay
Director of Central Campus*

Des Moines Public Schools and Central Campus announced that the nationally recognized school will expand its trades programs starting for the 2017-2018 school year to give more opportunities to students. The partnership with the construction industry leaders and labor organizations creates a Skilled Trades Alliance, which will prove to be a premier example of work-based learning with hands-on applications for students.

“Central Campus, working with community leaders, will increase its capability and capacity through a High Quality Pre-Apprenticeship Skilled Trades Academy in the fall of 2017. Students will be immersed in job-embedded practices and internships while learning from industry mentors. The Academy will include industry-certified pre-apprenticeship curriculum and integrated mathematics, expanding our school-to-work program while maintaining compliance with standard hiring practices of our partners, in: Homebuilding, Painting, and Drywall, Carpentry, Electrical, Masonry, Concrete, Plumbing, HVAC, Welding, Revit Modeling, and more.” *Quoted from Dr. Thomas Ahart, Ed. D, the Des Moines Public Schools Superintendent.*



Central Iowa is at a crossroads with the resurgence of commercial and new home construction market:

- Significant decline of high school graduates entering the trades the past two decades
- National reports forecast a 25% increase in construction job openings by 2018
- Retirement of the majority of tradesmen is predicted within the next 5-10 years

Those factors will intensify the labor shortage crisis- having an adverse effect on our state’s economic growth.



Kim Reynolds, Lieutenant Governor



ED BRADY BEING CONSIDERED AS FHA COMMISSIONER



Illinois home builder Ed Brady, who is also the outgoing 2016 NAHB chairman, is among the candidates that the Trump transition team has talked to about becoming the next Federal Housing Administration (FHA) commissioner. Brady is president of Brady Homes Illinois, a small single-family home building and development firm.

“I am extremely humbled to even be considered for the position of FHA commissioner,” said Brady. “As a home builder who has had to deal with FHA-compliance on a daily basis, I would bring a real-world perspective to the job if I was fortunate enough to be offered this important housing policy post.”

In addition to serving as NAHB chairman, Brady also serves on the board of directors of the Federal Home Loan Bank of Chicago and he is also a member of the Bipartisan Policy Center Housing Commission. He previously served on the Affordable Housing Committee, directing and approving more than \$100 million in grants for affordable housing throughout the country.

The FHA provides mortgage insurance on loans made by FHA-approved lenders throughout the United States and its territories. FHA insures mortgages on single family and multifamily homes. It is the largest insurer of mortgages in the world, insuring over 34 million properties since its inception in 1934.



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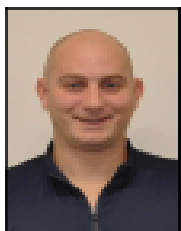
Mark Sullivan
Multi-Family &
Development
Production Manager



Marty Mahony
New Home Team
Manager



Stephen Heskett
Commercial Plumbing
Supervisor



Kevin Doyle
New Home Branch In
Manager



Jeremy Leonard
Service Manager



Lee Wyles
Purchasing Manager



Larry Wyles
Warehouse Manager



Stephanie Brown
Accounting Assistant



Kristina Valentin
Service Dispatcher &
Receptionist

REMODELERS COUNCIL CHRISTMAS PARTY ROLLINS MANSION



RC VIDEO HERE





TRADITION
mortgage



Q: Where is your Hometown?

A: Pomeroy, IA

Q: Family?

**A: Wife- Melissa
Daughters Jordan, Miranda & Brianna**

Q: First Job?

A: Paper Boy

Q: As a kid, I wanted to be?

A: Criminal Defense Attorney

Q: Words I live by or Favorite Quote?

A: "You miss 100 percent of the shots you never take." - Wayne Gretsky

Q: What is your most useful business "tool"?

A: My network of friends

Q: What would people be surprised to know about you?

A: My family founded my hometown

Q: Mentors and/or heroes?

**A: Someone I admire- F. Lee Bailey
Mentor- Jerry Schiano, owner of New Penn Financial**

Q: Favorite creative outlet or hobby?

A: Hunting, fishing, golfing and woodworking

Q: What would you do if you were not in the remodeling industry?

A: Not sure how to answer this question

Q: How many years have you been a member of the Remodelers Council?

A: Joined in 2016

Q: Why is membership in the Remodelers Council important to you?

A: I want to be able to help others grow their business, help home owners improve their homes and become more knowledgeable with the regards to best practices to improve one's home.

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 20TH - 23RD
 27TH - 30TH

video
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DAVE ADICKES

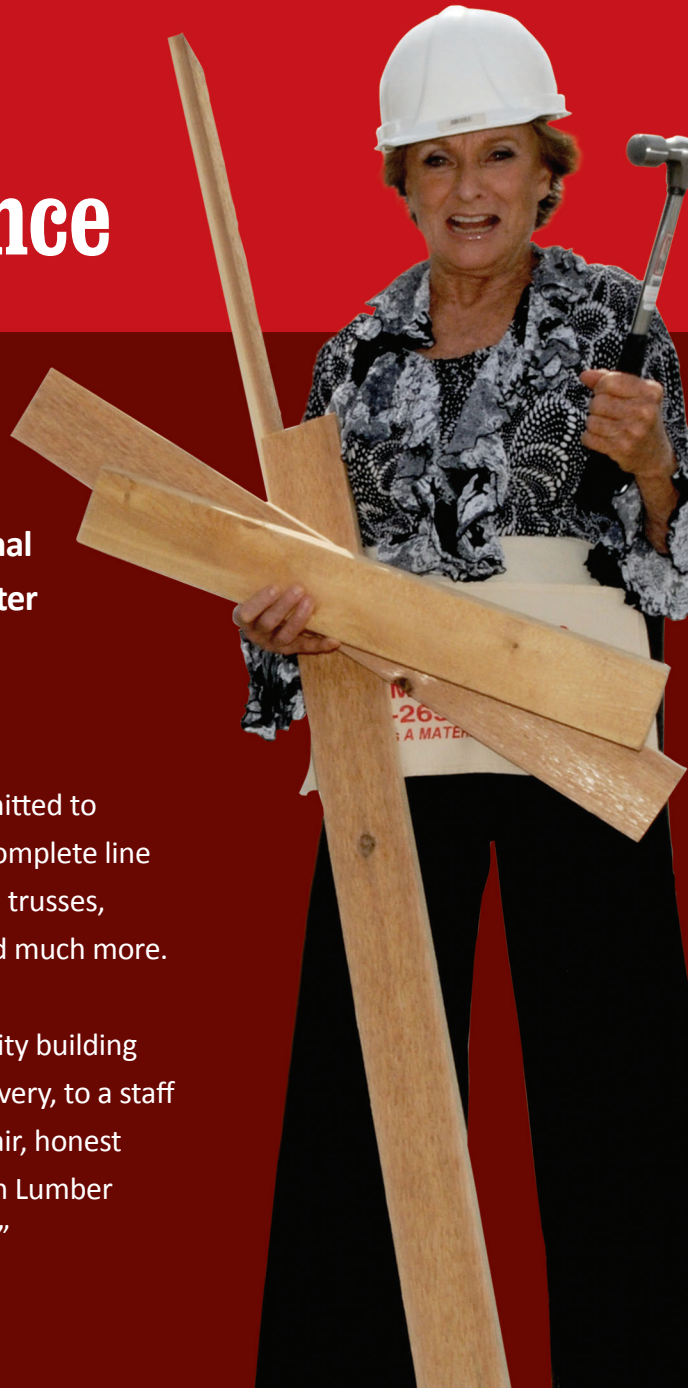


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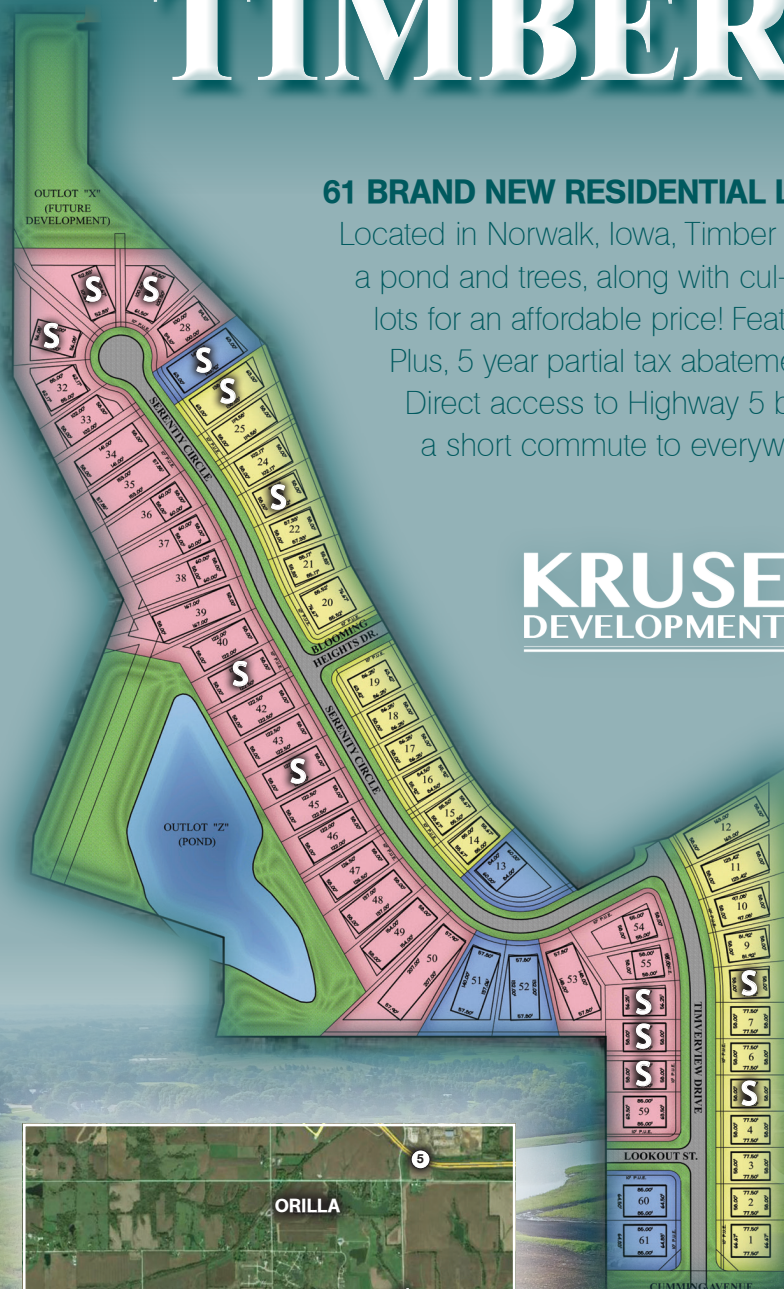
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SPORTS CONSTRUCTION MIDWEST



Welcome to our new member spotlight, Sport Construction Midwest! Kelly Roder is the primary member and we are excited to welcome him to the Membership Committee as well as the HBA. Kelly is also a member of the Iowa Park and Recreation Association, the Iowa High School Athletic Directors Association, and the American Institute of Architects. Sport Construction Midwest was started in 1996 and has been owned by Bryan and Karen Jansen for the 21 years it has been in existence. They sell sports flooring and basketball/athletic equipment for both residential and commercial markets. Quality products from reliable and quality companies are a main selling point at Sport Construction Midwest. Another point that sets them apart is their professional installation and customer service. They have been in business in Central Iowa since 1997. All new Sport Court flooring come with a 15 year warranty and their Goalsetter basketball systems come with a Limited Lifetime warranty. Providing quality athletic products in a residential market is their niche by designing customized indoor home gymnasiums for families. Customers of Sport Construction Midwest include residential – homeowners and home builders as well as commercial – schools, private facilities, colleges, churches and YMCAs. One thing that their business is known for over the competition is that they provide professional design and installation services. They strive to make their part

of a new home construction or renovation as easy and stress free as possible on the homeowner and contractor and they install everything with their own employees. The business got started with two young kids with business degrees and a sports background. Sport Construction Midwest's mission statement is "At Sport Construction Midwest, it is our mission to use our expertise in the design and installation of the highest quality sports flooring and athletic equipment to assist our customers. From ideas to reality, from your backyard or neighborhood park, to your church, school or professional area, we are dedicated to being your resource for your sport construction or renovation projects". The biggest win for their company are the Iowa Football and Iowa State Basketball practice facilities which gave them a lot of credibility. The biggest regret that they have is they built their business very slowly and steadily only adding employees as needed to keep up with demand. If they could do it all over again, they would take a few more chances and grow a little faster; they still have to turn down work on occasion. Currently, there are nine employees at Sport Construction Midwest. Advice that Kelly would give to an up and comer that will be the "next Generation" is to have a great work ethic, take care of your customers and value your reputation. The company's biggest challenge is that they are always looking for good concrete flatwork and landscape companies to partner with on their projects. Sport Construction Midwest trades referrals with everyone. If they had an extra \$100,000 in their business, they would use it on new trucks and trailers and a bigger warehouse space. They support area schools and other charities by donating items for their silent auctions and fundraisers. They also open up their indoor gymnasium to area school teams to practice in, free of charge. In addition to selling Sport Court flooring and Goalsetter basketball systems, they also build backyard putting greens, batting cages and install rolled rubber weight room flooring. Let them help you build that backyard or gym space that your clients have been dreaming about.

Sports Spotlight
photos here

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stanbroughdan@gmail.com

UPCOMING EVENTS

Unless noted all meetings will be held at the HBA office.

January 4, 2017

Tour of Remodeled Homes Committee
11:30 a.m. to 1:00 p.m.

January 5, 2017

Associates Council
11:30 a.m. to 1:00 p.m.

Home & Remodeling Committee

1:00 p.m. to 2:30 p.m.

January 6, 2017

Remodelers Exec
11:30 a.m. to 1:00 p.m.

January 12, 2017

Developers Council
4:00 p.m. to 5:00 p.m.

January 16, 2017

Exec Committee
8:00 a.m.

HomeShowExpo Committee

11:00 a.m. to 1:00 p.m.

January 17, 2017

Board of Directors
11:00 a.m. to 1:00 p.m.

January 18, 2017

Remodelers Council
8:00 AM to 9:00 AM

January 20, 2017

HBA Holiday Party
at the West Des Moines Marriott
1250 Jordan Creek Pkwy, WDM
5:00 p.m.

January 25, 2017

Membership Committee
10:30 a.m. to 11:30 a.m.

New Member Orientation

11:30 a.m. to 12:30 p.m.

JOIN US!

kindly join us



holiday party

HOME BUILDERS ASSOCIATION

Cocktail Hour begins at 5:00 pm

Dinner will be served at 6:30 pm

*Following dinner will be a presentation of the
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| Beth Bezdicek | 5.50 | David Volante | 2.00 |
| James VonGillern | 5.00 | John Grubb | 2.00 |
| Marie Procyk | 5.00 | Duane Van Hemert | 2.00 |
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| Don Dorrian | 4.00 | Dwayne Mcaninch | 1.50 |
| Rory Robson | 4.00 | Mark Kiester | 1.50 |
| Robert Myers | 4.00 | Jason Sheperd | 1.50 |
| Wallace Yoho | 4.00 | Randy Soper | 1.50 |
| Paul Owens | 4.00 | Matt Peterson | 1.50 |
| Chad Baker | 4.00 | Mark Detrick | 1.50 |
| Mark Parlee | 4.00 | Dave Tallant | 1.50 |
| George Karwaski | 4.00 | Ted Grob | 1.50 |
| Jennie Makovec | 4.00 | Tyler Neuschwanger | 1.00 |
| Scott Bezdicek | 3.50 | Jon Lipovac | 1.00 |
| Brandon Patterson | 3.50 | Patrick Cardwell | 1.00 |
| Ermin Fetic | 3.50 | Justin Bauer | 1.00 |
| Bill Corwin | 3.50 | Brian Hoodjer | 1.00 |
| Joe A Tollari | 3.50 | Mike VanGorp | 1.00 |
| Shannon Flickinger | 3.00 | Charity Moreland | 1.00 |
| Joseph Smith | 3.00 | Mich Johnson | 1.00 |
| Cliff Anderson | 3.00 | Dan Angstman | 1.00 |
| Keith Kuennen | 3.00 | Curtis Busch | 1.00 |
| Aaron Gross | 3.00 | Jon Lipovac | 1.00 |
| Larry Webster | 3.00 | Ben Richter | 1.00 |
| Bret Nehring | 3.00 | Alan Rivers | 0.05 |
| Brennan Buckley | 2.50 | Kevin Yoakum | 0.05 |
| Steve Bruere | 2.50 | Sharon Rooney | 0.05 |
| John P Duer | 3.00 | Brian Prevor | 0.05 |
| Joe Bass | 3.00 | Dan Flynn | 0.05 |
| Larry Goodell | 2.50 | Kathy Barnum | 0.05 |
| Chaden B Halfhill | 2.00 | | |

MEMBERS

| Spike Name | Spike Points |
|-------------------|--------------|
| Russell Baugh | 24.50 |
| Robert Boesen | 20.50 |
| Zachary Fleming | 19.50 |
| Frank Lindsey | 19.25 |
| Christopher Boley | 16.00 |
| Rick Laffoon | 15.50 |
| Amy Kimberley | 14.50 |
| Brad Schulte | 14.00 |
| Eric Grubb | 13.00 |
| Greg Arganbright | 13.00 |
| Shannon Buttz | 12.50 |
| Jon Heim | 12.00 |
| Richard Parrino | 11.00 |
| John Sample | 9.50 |
| Brian Meyer | 8.50 |
| Scott Cierzan | 8.00 |
| Eric Munn | 8.00 |
| Craig Van Langen | 8.00 |
| Carrie Norris | 7.50 |
| Jeffrey Grubb | 7.50 |
| Kalen Ludwig | 7.00 |
| Curtis Busch | 7.00 |
| Mark Reetz | 7.00 |
| Ralph DiCesare | 7.00 |
| Dick Larimer | 6.50 |
| David Cosgriff | 6.00 |
| Kirk Mickelsen | 6.00 |
| Dave Adickes | 6.00 |

LIFE MEMBERS

| Spike Name | Spike Points |
|-------------------|--------------|
| George Mirras | 650.75 |
| Tom Gracias | 448.00 |
| Don Marean | 320.50 |
| Don Beal | 250.00 |
| Keith Butz | 244.00 |
| Colin King | 217.50 |
| Lloyd Clarke | 211.00 |
| LaDonna Graitas | 210.75 |
| Tom Stevens | 199.50 |
| Rick Thompson | 186.00 |
| Ted Lockwood | 180.00 |
| Rollie Clarkson | 172.75 |
| Bill Kimberley | 158.50 |
| Ron Grubb | 138.00 |
| Steve Archer | 134.25 |
| Polly Marean | 127.25 |
| Leslie Mayo | 102.25 |
| Rick Bach | 98.00 |
| Brad Gannon | 92.50 |
| Gary Scrutchfield | 83.50 |
| Ben Harrington | 72.00 |
| Tom Sheehy | 67.50 |
| Devan Kaufman | 63.75 |
| Ron Wyckoff | 60.50 |
| Scott Brower | 60.50 |
| Kim Beisser | 59.00 |
| Creighton Cox | 55.50 |
| Matt Connolly | 53.00 |
| Steve Schrodtt | 44.50 |
| Greg Marean | 43.00 |
| Matt Thompson | 41.50 |
| Jack Bohlender | 39.50 |
| Dan Knoup | 38.50 |
| Dan Collins | 36.50 |
| Brian Donaghy | 35.00 |
| Ralph Haskins | 33.50 |
| Jim Best | 33.00 |
| Justin Washburn | 30.50 |
| Eric Heikes | 28.00 |

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**2015 - NOVEMBER
PERMIT TOTALS**

| City | SF | TH | MF |
|---------------|-------------|----|-----|
| Adel | 20 | 0 | 0 |
| Altoona | 10 | 0 | 0 |
| Ames | 5 | 0 | 32 |
| Ankeny | 35 | 3 | 32 |
| Bondurant | 6 | 0 | 0 |
| Clive | 5 | 0 | 0 |
| Des Moines | 18 | 4 | 154 |
| Grimes | 4 | 7 | 0 |
| Indianola | 3 | 2 | 0 |
| Johnston | 6 | 3 | 24 |
| Newton | Not Tracked | | |
| Norwalk | 4 | 0 | 0 |
| Pella | 1 | 0 | 0 |
| Pleasant Hill | 2 | 0 | 0 |
| Polk City | 4 | 0 | 0 |
| Polk County | 2 | 2 | 0 |
| Urbandale | 12 | 0 | 0 |
| Waukee | 24 | 0 | 0 |
| WDM | 8 | 8 | 0 |

TOTAL 169 29 242

440

**2016 - NOVEMBER
PERMIT TOTALS**

| City | SF | TH | MF |
|---------------|----|----|----|
| Adel | 8 | 0 | 0 |
| Altoona | 8 | 2 | 0 |
| Ames | 9 | 0 | 0 |
| Ankeny | 37 | 65 | 78 |
| Bondurant | 4 | 0 | 0 |
| Clive | 4 | 0 | 0 |
| Des Moines | 4 | 13 | 0 |
| Grimes | 8 | 11 | 0 |
| Indianola | 5 | 0 | 0 |
| Johnston | 13 | 0 | 0 |
| Newton | 0 | 0 | 0 |
| Norwalk | 23 | 0 | 0 |
| Pella | 1 | 0 | 0 |
| Pleasant Hill | 6 | 0 | 0 |
| Polk City | 0 | 3 | 0 |
| Polk County | 7 | 0 | 0 |
| Urbandale | 12 | 0 | 0 |
| Waukee | 23 | 5 | 72 |
| WDM | 18 | 19 | 0 |

TOTAL 190 118 150

458



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2015 - TO DATE BUILDING PERMIT TOTALS

| City | SF | TH | MF |
|---------------|-------------|------------|-------------|
| Adel | 112 | 0 | 0 |
| Altoona | 87 | 34 | 78 |
| Ames | 67 | 19 | 226 |
| Ankeny | 472 | 118 | 321 |
| Bondurant | 114 | 0 | 0 |
| Clive | 52 | 9 | 0 |
| Des Moines | 134 | 103 | 493 |
| Grimes | 187 | 53 | 0 |
| Indianola | 37 | 16 | 0 |
| Johnston | 116 | 49 | 371 |
| Newton | Not Tracked | | |
| Norwalk | 98 | 38 | 0 |
| Pella | 18 | 6 | 0 |
| Pleasant Hill | 31 | 13 | 72 |
| Polk City | 45 | 0 | 0 |
| Polk County | 100 | 6 | 0 |
| Urbandale | 167 | 26 | 60 |
| Waukee | 341 | 71 | 184 |
| WDM | 145 | 212 | 212 |
| TOTAL | 2323 | 773 | 2017 |

5113

2016 - TO DATE BUILDING PERMIT TOTALS

| City | SF | TH | MF |
|---------------|-------------|------------|-------------|
| Adel | 129 | 4 | 0 |
| Altoona | 107 | 52 | 135 |
| Ames | 76 | 15 | 394 |
| Ankeny | 552 | 266 | 548 |
| Bondurant | 115 | 11 | 0 |
| Clive | 29 | 11 | 0 |
| Des Moines | 142 | 69 | 1072 |
| Grimes | 191 | 70 | 84 |
| Indianola | 38 | 16 | 116 |
| Johnston | 102 | 18 | 35 |
| Newton | 7 | 0 | 0 |
| Norwalk | 147 | 13 | 0 |
| Pella | 22 | 2 | 0 |
| Pleasant Hill | 33 | 7 | 0 |
| Polk City | 74 | 6 | 0 |
| Polk County | 86 | 2 | 0 |
| Urbandale | 147 | 0 | 0 |
| Waukee | 263 | 271 | 360 |
| WDM | 179 | 75 | 296 |
| TOTAL | 2439 | 908 | 3040 |

6387

**Permits as up-to-date as possible*

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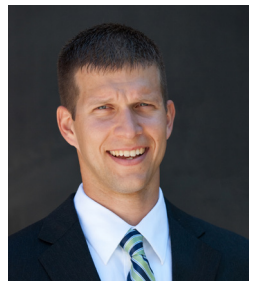
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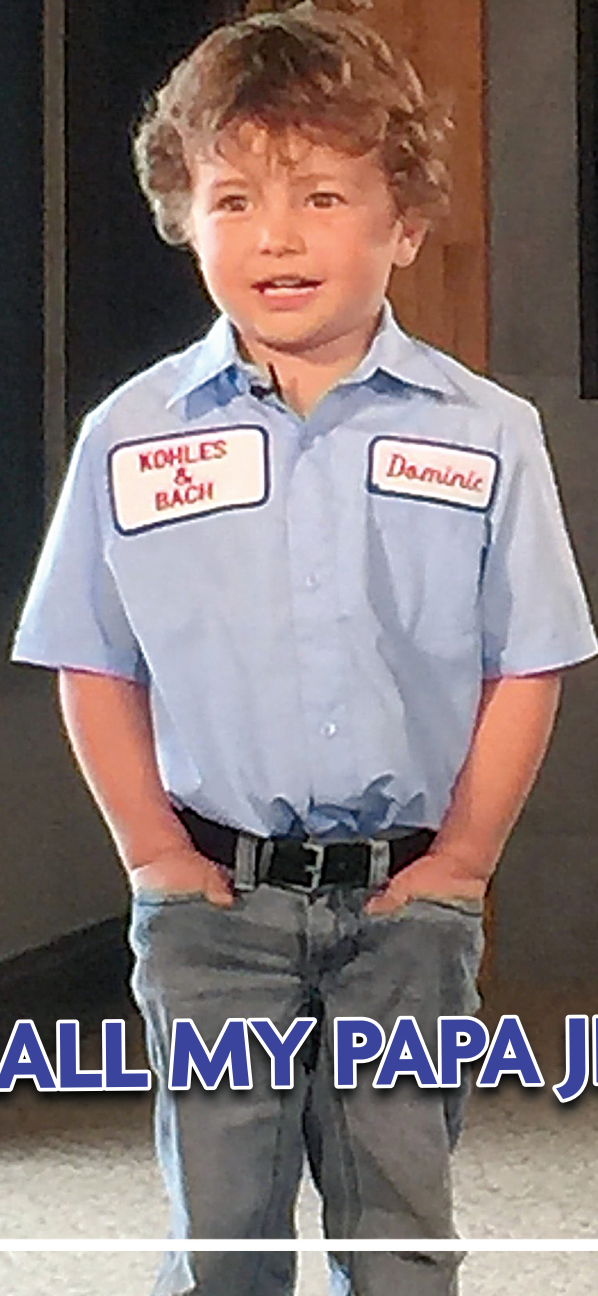
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