July/August 2016 | Volume 48 | Issue 8

Srint

INSIDE THIS ISSUE FALL GOLF OUTING

DESIGN TRENDS

HOMESHOWEXPO AWARD WINNERS

14827 7

On Cover: Pella People's Choice Winner- Dreamscape Homebuilders



OUR ATTENTION TO DETAIL

GOES WELL BEYOND OUR PRODUCT.

Our knowledgeable dealers provide personal attention and individual solutions for each of your projects, because we know that every job counts. This level of service, combined with four generations of product innovation, and high-quality windows and doors, means peace of mind at every stage in your project. At Marvin^{*}, every detail makes a difference.



Experience the Marvin difference at MARVINWINDOWS.COM

©2016 Marvin* Windows and Doors. All rights reserved. ©Registered trademark of Marvin Windows and Doors.

OUR MISSION

The Homebuilders Association of Greater Des Moines, chartered in 1944, is a non-profit trade association affiliated with the National Association of Homebuilders (NAHB) and the Homebuilders Association of Iowa (HBAI). The HBA of Greater Des Moines is dedicated to the advancement of the building industry, its members and the communities it serves.

6751 Corporate Drive Johnston, IA Ph. 515.270.8500 Fax 515.334.0165 E-mail info@dsmhba.com

Want to advertise in the Blueprint? Email George Mirras or Jessica Verwers for a contract.

Thank you to our 2016 Platinum Partners!























blueprint

July/August 2016 | Volume 48 | Issue 8

4	EO REPORT Dan Knoup
5	TOUR OF REMODELED HOMES 2016
6	PRESIDENT LETTER Dave Adickes
7	PARTNER SPOTLIGHT: FAST SIGNS
8	DESIGN SECTION Basement Design Wallpaper Vs. Painting
16	DEVELOPERS SECTION
18	NAHB VISITS DES MOINES Don Beal
19	REMODELERS COUNCIL SPOTLIGHT Craig Van Langen
20	HOMESHOWEXPO 2017 SITE & DATES
21	EVENTS & MARKETING Fall Golf Outing Sign Up Upcoming Events
28	HOMESHOWEXPO 2016 Thank you to our 2016 Partners Award Winners Member Night Gallery
32	MEMBERSHIP SECTION New Members Kitchen & Bath Ideas Networking Gallery Kum & Go Discount Spike Corner
36	PERMIT REPORTS
39	LEADERSHIP AND OFFICERS

executive officer letter

WOW, THAT SHOW WAS HOT!



Almost 13,000 people visited our show. In case you missed it, this year's show had a little something for everyone. We started with more than 1000 guests at member night including the Chairman of the Board of Directors and our Field Representative from the

National Association of Home Builders. Last night we ended the show with our builder party at which we awarded the final 2 awards of the show. In the middle we had thunderstorms, 4 straight days with 100+ degree heat indices and much more.

I'm going to start in reverse order as I feel that the Thank You's that many times get overlooked. First and foremost, thank you to Melisa and Jessica who put everything they had into the show and are largely responsible for how well the show ran. Thank you to Ron, Toby, Mike, Jaime and your team members at Chayse Holdings, we cannot do a show like this without the Developer being all in. The Builders in this year's show were fantastic and really went above and beyond to get their homes ready in a shorter timeframe than is typical. Armin, John & Steve, Dave, Ermin & Semir, Paul, Kirk, Chad and Ou, TJ & Ryan, thank you all. Brian Hoodjer just completed his second year as the Show Chair, thank you to Brian and all of your committee members. This year's show sponsors were once again invaluable to the shows financial success, thank you. Our judges, who won't see this traveled from around the Midwest to help us with our show, thank you. And finally, thank you to all of you who volunteered at the show as we truly could not have done this without you. We had over 200 volunteers who filled shifts during the show, thank you all.

For the second year Digmaa made the commitment to the HomeShowExpo of partnering us to digitally document each of the home builds. Their participation is vital in building anticipation up to the show and utilized extensively on social media. House #7 from KRM Development got the most online views and when we total all of the homes we had over 10,000 individual online views. Pella has continued their longstanding position of being the People's Choice Award sponsor and almost ½ of the show attendees voted for their favorite. With over 36% of the vote, Dreamscape successfully defended their title of the People's Choice.

This year's show had an area referred to as the Boardwalk which was an overwhelming success. In one day, the Kohler trailer met their entire month's visitor quota and after the first weekend, we had 2 companies reach out to us to participate in the remaining 2 weekends of the show. Food Trucks, live radio broadcasts, Confluence samplings, a Rainbow playground, a wounded warrior visiting with people onsite... if you missed it you missed out. The Show was definitely hot both literally and figuratively. It's now time to start thinking about the 2017 show in Echo Valley; do you want to be part of it?

Dan Knoup Executive Officer, HBA

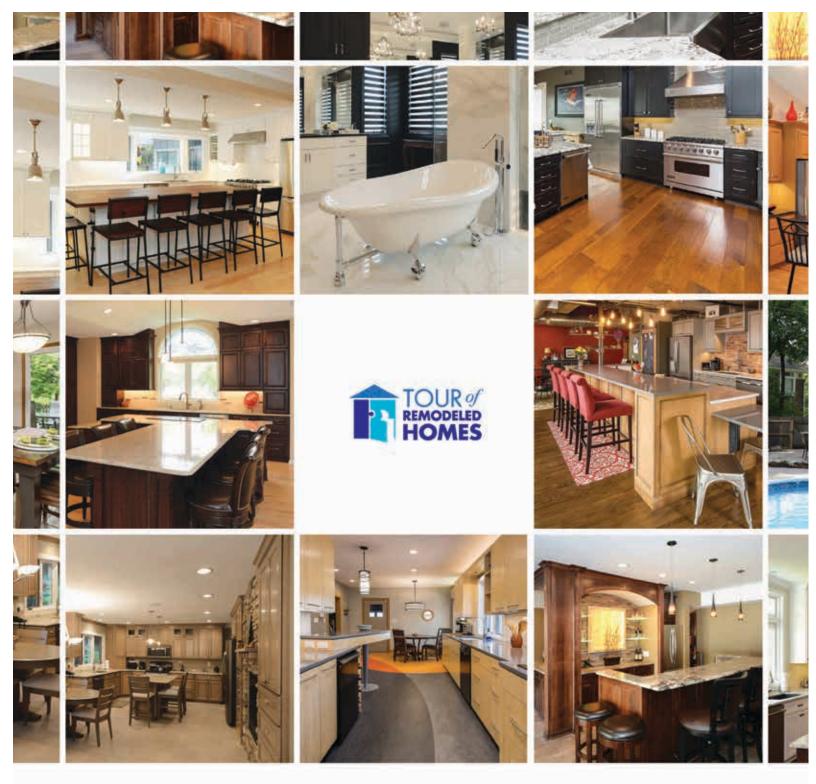


Networking at its best!

Sept. 1, 2016- Coldwell Banker 8825 Northpark Court, Johnston

Oct. 6, 2016- Sunderlands 4451 112th St, Urbandale

Nov. 3, 2016- Iowa Stone Supply 3035 99th Street, Urbandale



SEPTEMBER 17TH & 18TH 2016

Find inspiration among the latest products and finishes and get professional advice from the Remodelers Council of the Home Builders Association of Greater Des Moines at the 15th annual showcase of quality renovations. Make your next home project spectacular.

REMODELDSM.COM A



presidents letter HOMESHOWEXPO 2016- A GREAT SUCCESS!



Home Show Expo was a great success in July, our attendance was well over 10,000 and the event was outstanding! The committee will have their post event wrap up meeting and then begin planning for next year in Norwalk. If you are reading this and have any interest in serving on the committee, call the HBA and volunteer. It is a great opportunity to get to know more people in our association.

Now it's time for thank yous and props to several folks and groups. Let's first start with the City of Urbandale. Thank you to the entire city staff involved in the HBA/City planning meetings. We highly appreciate working with all of you and making the event easy to produce. To the building department and development services, thank you for issuing the building permits quickly, all the numerous inspections and closing down the homes with their occupancy certificates before the show started. We

certainly cannot forget Urbandale's finest, the men and women in black and blue...police, fire fighters/EMTs, etc. Thank you again for your service you all bring to the community of Urbandale and the greater metro. Not calling upon you is a good thing, but knowing you are always there regardless of the situation is even better.

Next up is the HBA staff and committee. Dan Knoup is our Executive Officer and Dan goes to work each day ready for whatever comes. Dan is a great leader for our HBA and is willing and did anything possible on-site at expo to make the event a success. Thank you for your hard work and dedication to the HBA. Melisa Cox, Marketing & Events Manager, brought the thunder in the digital world of marketing by working in house and with the talented companies of Happy Medium, KCCI and Star 102.5. You will have a high bar to chase for next year's show. The last staff member is Jessica Verwers, Membership & Association Services Coordinator, is the associations behind the scenes organizational guru handling various tasks for each event and keeping the HBA on track. Thank you Jessica for all you do, I know you have your hands many different areas.

To the committee, major props to all of you for your hard work through the spring to bring the event to fruition. Please sign up again for next year's show committee! To Brian Hoodjer, thank you for leading the committee and charging the way with the on-site operations and set-up. It's a large sacrifice to take on the committee lead and run your own company, but you exceled at it, thank you again. Now, if you could sell your Ford and buy a Chevy to get some real work done, we can be friends.

To the builders, thank you to all of you for stepping up to produce a product/home for the community to walk through. As I mentioned in the last month's article, the expo event is a logistical machine, then there are ten homes under construction in close quarters. Patience with each other is always key and it could be seen day in and day out. Everyone worked well together moving vehicles as needed for deliveries or other various tasks, etc., whatever it took to get to finish your homes. Great job to all of you!

A last round of thank yous goes to all the sponsors at multiple levels of contributions, Coyote Ridge Development, multiple volunteers running the gates, taking tickets, etc. I believe our Boy Scout Troop connection has been with us for six years now, which is a great partnership for both their troop and our HBA.

A short 12 months and we will be having member night in Norwalk for Home Show Expo 2017, year 42. I hope to see you there and many times before then!

Dave Adickes President

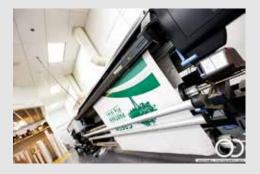




FASTSIGNS is an independently owned and operated franchise signage, graphics and visual communications partner that provides comprehensive solutions to help customers of all sizes and industries. The first franchise center opened in 1986 in Dallas, Texas. The Clive center opened in November 1989 at Governor Square in West Des Moines. We moved to our current location at 1791 NW 86th St, Clive, Iowa in 2001. FASTSIGNS in Clive was purchased by Steve and Kristin Smith in January, 2004.

FASTSIGNS helps businesses increase their visibility through the use of all types of visual communication solutions including vehicle, window and floor graphics, point of purchase and digital signs, banners, ADA signage, building signs, real estate signs, architectural and interior signs. We also provide consulting, project management, file transfer, designing, production, delivery and installation for a full range of visual communication solutions.

Our experienced sales staff is ready to help consult on your next project. We will take your project from concept to completion whatever the size.







design section BASEMENT DESIGN

BY MODERN TOUCHES



According to Merriam- Webster Dictionary a basement is "the part of a building that is entirely or partly below the ground." Most of us when we hear the word "basement" we instantly picture it in our head, and we see a cramped, damp, dark, dingy, creepy space with very low ceilings, right?

Unfinished, it's the dark concrete box room with steel poles randomly placed, located at the lowest level of the house where most of us use as storage. It's that one room in someone's house that nobody ever wants to walk down to by themselves. For some of us – especially the ones that are thinking about selling or remodeling their house, they see a lot of potential. Playroom for kids, extra living quarters, theatre room, "man cave," game room, the ideas are endless!

As an interior designer for Modern Touches I have seen our company support our clients with transforming their basement from the one space in the house they dread going to, to the space they love the most.

If you live in lowa, some of us know that building a house, you already have to dig 4 foot deep. The smart thing to do is to put in a basement and gain usable space for the money that you will spend on the foundation. In a way lowans are fortunate that way. Including a basement will almost certainly increase the value of a property depending on the use of the basement, the quality of finish, and local property prices. Some states primarily in the south, do not have a deep enough frost line to be able to add a basement in their home.



Our basement transformations range from a client wanting extra bedrooms, bathrooms, full size living quarters, full size bars, secret wine cellar, and even hidden gun safes! There some crucial things that need to be considered when turning your basement into a comfortable and functional space.

Covering walls, ceilings, floors, and last but not the least lighting the space are the basic fundamentals. These are what create the foundation of its functionality.



There are several simple ways to cover those unattractive walls made out of poured concrete or stacked concrete blocks. There's drywall, paneling, or paint. In the past year the majority of our basement projects we have used drywall to cover their concrete walls. A few of them even implement some type of an accent wall such as stone, barn wood, wall paper, and even built-in shelves to give the space some much needed contrast.



As for the ceilings, to create the right ambiance it is crucial to have the basement ceiling finished. Depending on the style the ceiling can be left exposed and sprayed with a paint color. Duck-work, pipes and joists are typically concealed with dry wall, paneling or a drop ceiling. Most of our projects consists of installing drywall ceilings there are some cases that drop ceiling outweighs the other options. Let's say our client really wanted a unique vintage tin or paneled ceiling look. Drop ceiling would be the option we would choose to go with to give it the best look. Drop ceiling panel styles offer a lot more variety than the old fashion white square blocks.

Basement floors are made of concrete slab, fortunately there are plenty of flooring options that will accept this material. Options such as paint, laminate, vinyl, tile, and carpet. The most common floor choices that our clients have been selecting is carpet. We also have clients that will do a combination of both carpet, and hard surface depending on the function of the room. For example, if the project includes a wet bar along with a living room or an entertainment room. The bar area will have hard surface flooring and the rest of the room is carpet. Lately the style of hard surfaces that are trending are the "wood-look" options. For carpet, the most common style are shades of gray with some "fleck" to it.



Lighting and color choices are by far the two most essential elements of a basement. The best lighting option for basements are recessed lighting, as long as the ceiling height is at least 7'6" or preferably 8' high—or higher. You'll want to space recessed lighting 8' to 10' apart in most rooms depending on size and function. The goal is even lighting throughout your basement area. Decorative or accent lighting fixtures can be implemented depending on the style and or size of the space. For example, pendants are very common for our projects that have a wet bar along with LED under the cabinet lighting. Typically recessed lights are the majority due to the clean look and keeping the height of the ceiling.

Colors make a dramatic difference in the look and feel of a basement. Keeping the style and the function of the space in mind, it is best to select light colors for both ceiling and floors. Recently the lighter gray tones are what have been very common with a lot of our clients. The "grays" are the new "browns." Client at times will do a dark color on a wall to create an accent. Basements are ideal for casual social activities for the whole family. Most of our clients have been designing their space to be more inviting by finishing and decorating it like any upstairs room. Modern Touches has incorporated variety of updates - You name it - We'll build it - to make our client's space unique and functional. The possibilities are endless.

Elizabeth Erin Designs

www.elizabetherindesigns.com - (515) 986-1895



SHOWDOWN! WALLPAPER VS PAINTING

We are frequently asked what we think about the use of wallpaper vs using paint or painting technique as a quick and easy way to update a room. Whether you decide to go the painting route, use a wallpaper, or a combination of the techniques, consider the location first.

Location Matters

- Small separate rooms away from your main living space are great places to try out trendy wallpapers or vibrant colors, such as a laundry room, powder room or pantry.
- The durability of wallpaper you can purchase today is good, but not all are suitable for high humidity spaces. Consider paint over wallpaper if the bathroom is not well vented.
- If you use wallpaper in a bathroom, consider adding a tile backsplash behind the faucet to alleviate moisture issues.
- In a dining room you may be working around wainscoting; so, consider selecting a deeper or more vibrant paint color or try using a medium to large scale wallpaper.
- The great room fireplace is a great place to experiment with wallpaper by creating an accent wall.



Expect the unexpected! Walls shouldn't have all the fun, try experimenting by adding a different color or pattern to the ceiling and watch the design unfold!

Picture From Elizabeth Erin Designs



Picture From Elizabeth Erin Designs

We took inspiration from the clients' daughter's bedding and worked with a local artist who hand painted the design on the wall. We color matched the accent wall paint with the bedding to pull all the colors together.

This application works well vs wallpaper in rooms that change as quickly as the weather in Iowa, as anyone with a pre-teen knows!

We added wallpaper to create a focal point in the clubhouse. Adding the wallpaper had another function as well, to define the seating area and create a separation from the kitchenette.



Picture From Elizabeth Erin Designs



Picture From York Wallcoverings

This photo represents a good example of the right way to use a large scale wallpaper, in a vibrant color, mixed with a lighter color wainscoting on the lower half.

The reason this application harmonizes well is because the vibrant color and large scale of the wallpaper is balanced out by the 1/3 of the wall being covered with millwork.

The millwork's finish is simplistic but rich in color. Understanding the location of where the wallpaper is to be applied played into the effectiveness of pulling off this project.

When choosing between wallpaper, paint or using a combination, consider the following: the location, the size of the space, the amount of moisture the product will be susceptible to. Then let your creativity flow; and, if needed, start with a small space.

Whichever option you go for, getting the best result is down to application; so don't cut corners by not doing your homework. Understand your product. If you're not a talented DIY-er, don't be afraid to call in an expert – there's nothing worse than wonky paint lines and badly matched wallpaper patterns. Don't forget to share before and after pictures with us and share your creative side!

Joli Katsterman

New Des Moines Area Display Showroom & Sales Office Now Open in Johnston!





SERVING CENTRAL IOWA SINCE 1891

- Lumber and building materials, millwork, doors, windows, siding, Boise Cascade engineered lumber products
- Focused on serving residential and commercial contractors
- Dedicated to complete customer satisfaction and long-term relationships
- Contact Jon Zeigler at 515-231-5609 or jzeigler@munnlumber.com





Ames Full-Service Location: 901 Airport Road • 515-232-2112

Johnston Showroom & Sales Office: 5500 Johnston Drive, Suite F • 515-231-5609

www.munnlumber.com



PROTECT WHAT MATTERS

Why Above Ground Storm Shelters?

WITHSTANDS 22.5 TONS OF LIFTING FORCE MODULAR DESIGN ALLOWS FOR CUSTOM SIZES EASY INSTALLATION / ACCESSIBILITY MOVABLE ANCHORS TO CONCRETE MADE WITH ¼" HIGH GRADE 50 BALLISTIC STEEL BUILT TO MEET FEMA STANDARDS



USA Safe Rooms Inc.

CALL: 010-020-2042	CALL:	515-528-2042
--------------------	-------	--------------

- EMAIL: Info@StormSheltersoflowa.com WEB: StormSheltersoflowa.com WeShelterAmerica.com
- VISIT: 9379 Swanson Boulevard, Ste D Clive, IA, 50325, USA

BUILDING FOUNDTIONS SINCE 1975





Monarch Foundations

515 986 5566 | www.monarchfoundations.com family owned & operated since 1975

Foundations | Footings | Excavation

Proudly serving the Des Moines Metro Area | We use the latest modern technology.



Cou work hard to give your clients a beautiful home. An integrated central vacuum system will help them keep it that way!



As an authorized Hide-A-Hose dealer and installer for more than five years, we have the tools to help you help your clients.

5927 Ashworth Rd. West Des Moines, IA 50266 (515) 223-0691 | (888) 801-8199 www.desmoinesvacuums.com

developers section



Jester Park acreage building sites pre-selling now! Close proximity to Hwy 141, Jester Park, and all of the metro's amenities. Five 1-15 acres m/l lots available. The seller is willing to customize lot size (ask for more details). The lots are open to all builders, outbuildings are allowed, no covenants, Woodward Granger school district, and electric to the street! *All lots are subject to survey.*











www.PeoplesCompany.com

LISTING NUMBER **#13612**

LOTS STARTING AT \$99,000

Kalen LUdнig, Realtor® Cell: 515.402.3169 Kalen@PeoplesCompany.com Keaton DReher, Realtor® Cell: 515.650.1276 Keaton@PeoplesCompany.com

Directions:

From Hwy 141, go north on NW 121st St. Turn right/east on NW 102nd Ave. Lots are on the left side of the street.



Des Moines' oldest abstract company, with the only complete set of abstract books



POLK COUNTY: 1840 NW 118th Street Suite 110 • Clive 515-283-2266

SINCE 1921

DALLAS COUNTY: 117 N 9TH STREET ON THE SQUARE * ADEL 515-993-1986

www.AMERICAN-ABSTRACT.com

LOOK TO YOUR ONE SOURCE FOR EXTERIOR AND INTERIOR SIGNAGE

SITE SIGNS MONUMENT SIGNS YARD SIGNS SAFETY SIGNS VEHICLE WRAPS ADA



LEACHMAN LUMBER COMPANY

"where there's a material difference"

As a fourth generation business, you can trust our experienced and knowledgeable professionals for top rated service and high quality building materials.

Save money on your construction materials... When you need affordable lumber

and quality materials to complete your building project, just remember Leachman Lumber Co. You can find everything you need from small tools and fasteners to siding, roofing, windows, doors and much more! You'll get a wide variety of materials at very competitive prices, plus superior service and on time deliveries. Stop in to discuss your construction needs today!

www.leachmanlumber.com

1921 Hubbell Ave. | Des Moines, IA 50316 | 515-265-1621

- Building Materials
- Siding
- Lumber
- Roofing
- Fasteners
- Windows and Doors

NAHB Visits Des Moines

The HomeShowExpo is over and what a show! The featured homes were magnificent. The artistry of fine homebuilding was definitely on display in every respect. From the designer that used their talents to put their conceptual ideas on paper, to the builder who manages the entire process, to all the associated trades, to the final punch-out and clean-up personnel, everyone involved demonstrated true professionalism with a definite eye for quality and detail. The builders' featured many new ideas on design and structure from which even old guys like me can learn something.

The show began on Friday afternoon exclusively for our industry, we had the privilege of a visit from our NAHB Chairman Ed Brady who visited every home and met some of the builders. Ed was truly impressed with the aforementioned attention to detail and innovation.

Earlier in the day Ed toured Central Academy in Des Moines where we gave him the overview of our industry funded jobs program for high schoolers in the metro area. Inasmuch as the curriculum is being furnished by Homebuilders Institute, a wholly owned subsidiary of NAHB, Ed was particularly interested in our progress. He will be working with NAHB to help produce a public relations video for our project. He was also scheduled to meet with Senator Grassley concerning federal issues facing our industry as a whole but the Senate had a floor vote on Friday and our Senator had to stay in DC.

Now back to the HomeShowExpo. After the tour of homes the attendees enjoyed a delicious buffet and assorted drinks followed by a short message from several dignitaries including our NAHB chairman, the Mayor of Urbandale and our NAHB Area 10 Chairman and finally by the awards ceremony emceed by our Executive Officer. The evening was a stellar presentation of our industries' finest except for one stain on the event. During the presentation from our guests and the awards ceremony the lack of attention and background conversations were rude, disrespectful and distracting. Our individuals and organization strive to be professional at all times as evidenced by the homes presented for viewing. We should all want to carry this professional image forward in both our business and social arenas. The background conversation affected both the speaker and those in the audience that wished to hear the presentation. Imagine yourself as the presenter or being the person inviting the presenter to speak under these conditions. In the future could we please do a better job exhibiting courtesy, decorum and professionalism in this regard?

Respectfully, Don Beal, HBA Board of Directors





remodeler spotlight



Q. WHERE IS YOUR HOMETOWN?

A. URBANDALE, IA

Q. FAMILY?

A. MY WIFE KIM IS A PHARMACIST AT METHODIST HOSPITAL, MY SON CHASE WILL BE A FRESHMAN AT THE UNIVERSITY OF IOWA AND MY DAUGHTER KAYLA WILL BE A SOPHOMORE AT WAUKEE HIGH SCHOOL

Q. FIRST JOB?

A. I DELIVERED THE OLD DES MOINES TRIBUNE AFTER SCHOOL AND THE DES MOINES REGISTER.

Q. AS A KID, I WANTED TO BE?

A. A WRITER

Q. WHAT IS YOUR MOST USEFUL BUSINESS "TOOL"?

A. BEING ABLE TO RELATE TO MY CUSTOMERS

Q. WHAT WOULD PEOPLE BE SURPRISED TO KNOW ABOUT YOU?

A. I WAS A CUSTOMER OF CONTRACTOR SERVICES OF IOWA FOR OVER 20 YEARS BEFORE I CAME TO WORK FOR THEM

Q. MENTORS AND/OR HEROS?

A. MY DAD TAUGHT ME THE CONSTRUCTION BUSINESS AND TO TAKE PRIDE IN MY WORK.



CRAIG VANLANGEN

Q. FAVORITE CREATIVE OUTLET OR HOBBY?

A. I LOVE BOATING, WATERSKIING AND BEING ON THE LAKE OF THE OZARKS WITH FAMILY AND FRIENDS.

Q. WHAT WOULD YOU DO IF YOU WERE NOT IN THE REMODELING INDUSTRY?

A. IF MORE OF YOU WOULD BUY MY BOOK, "CHASE TIME," AVAILABLE AT AMAZON.COM, I WOULD WRITE FULL TIME!

Q. HOW MANY YEARS HAVE YOU BEEN A MEMBER OF THE REMODELERS COUNCIL?

A. 2 YEARS

Q. WHY MEMBERSHIP IN THE REMODELERS COUNCIL IS IMPORTANT TO YOU?

A. I BELIEVE IT IS A GREAT WAY TO NETWORK, FOR CAMARADERIE AND TO HAVE A LIFELINE TO INFORMATION ON WHAT IS GOING ON IN THE INDUSTRY.















HOMESHOWEXPO°









 $\begin{array}{c} JULY & {}^{15^{th}-16^{th}} \\ {}^{21^{st}-23^{rd}} \\ 2017 & {}^{28^{th}-30^{th}} \end{array}$

New homes, fresh designs, local experts. Get inspired by the latest trends from local builders, enjoy exclusive tours of newly constructed real estate and get ideas for your current home or the next one.

The Estates on the Ridge Plat 2 at Echo Valley in Norwalk





HBA FALL GOLF OUTING

Friday, September 9 11:00 a.m. Shotgun Start Legacy Golf Course Norwalk, Iowa

\$400/foursome

TO SIGN UP, PLEASE EMAIL JESSICA AT JESSICAV@DSMHBA.COM

Sponsorship Opportunities

Full Hole Sponsor \$300 Half Hole Sponsor \$150 Dinner Sponsor \$500 Beverage Sponsor \$500 Title Sponsor \$1000





















FEBRUARY 24-26, 2017

Jacobsen Building, Iowa State Fairgrounds

f

0

DMHOMEANDREMODELINGSHOW.COM



UPCOMING EVENTS

Unless Noted All Meetings Will Be Held At The HBA Office

August 1, 2016 HBA Golf League at Legacy Golf Club 4:30 p.m. to 8:00 p.m.

August 3, 2016 Tour of Remodeled Homes Committee 11:30 a.m. to 1:00 p.m.

August 4, 2016 I-Cubs Game sponsored by James Hardie Gates open at 5:30 p.m. Game starts at 7:08 p.m.

August 5, 2016 Exec Committee 11:30 a.m. to 1:00 p.m.

August 8, 2016 HBA Golf League at Legacy Golf Club 4:30 p.m. to 8:00 p.m.

August 9, 2016 Board of Directors 11:00 a.m. to 1:00 p.m.

August 10, 2016 Remodelers Exec 11:30 a.m. to 1:00 p.m.

August 11, 2016 Home & Remodeling Show Committee 11:30 a.m. to 1:00 p.m.

Developers Council 4:00 p.m. to 5:00 p.m.

August 15, 2016 HomeShowExpo Committee 11:00 a.m. to 1:00 p.m.

HBA Golf League at Legacy Golf Club 4:30 p.m. to 8:00 p.m.

August 17, 2016 Remodelers Council 11:00 a.m. to 1:00 p.m.



CHEVROLET /

2016 SILVERADO 2500 HD



KARL CHEVROLET ANKENY, IA (515) 964-4255

CHRISTIANSEN MOTORS AUDUBON, IA (712) 563-4241

BOB BROWN CHEVROLET URBANDALE, IA (515) 278-7800

BENEVENTI CHEVROLET GRANGER, IA (515) 999-2575

GREGG YOUNG CHEVROLET NORWALK, IA (515) 256-4010 PREMIER CHEVY DEALERS

> MACKE MOTORS LAKE CITY, IA (712) 464-3185

NOBLE CHEVROLET NEWTON, IA (641) 787-9990

PELLA MOTORS PELLA, IA (641) 628-4124

DEERY BROTHERS CHEVROLET PLEASANT HILL, IA (515) 285-1000

SHOTTENKIRK CHEVROLET WAUKEE, IA (515) 987-8575

MorelowansDriveChevy.com



• Residential Playgrounds

- Commercial Playgrounds
- Basketball Hoops
- Athletic Surfaces

• Trampolines

3946 NW Urbandale Drive | Urbandale, IA 50322 | 515-327-8989 | www.Rainbowoflowa.com



Helping the best Iowa builders create the best Iowa homes for over 60 years.

Design • Estimating • Installed Sales

Lumber • Panels • Windows • Trim • Custom Moldings Cabinets • Stair Parts • Doors • Deck Material Builder Hardware

Free Delivery • Free Estimates

5300 Beisser Drive • Grimes • BeisserLumber.com 515-986-4422 • Fax: 515-986-0909



SHAINA HUMPHRIES

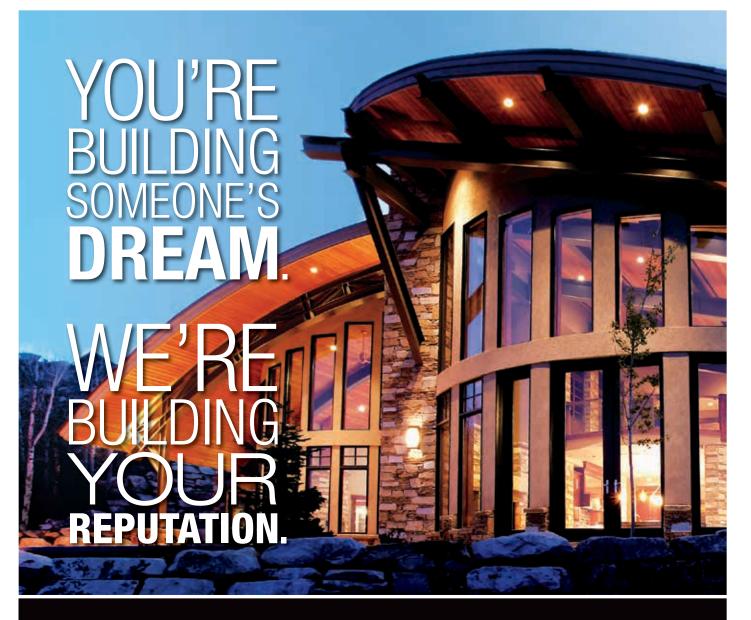
KURTIS GERTZ

1111



WEEKDAYS 5, 6 & 10

N E W S



As a trusted name in windows and doors for 70 years, Windsor is your partner in providing stunning products that stand the test of time. From the beauty of natural wood to the unrivaled durability of vinyl, from renovation to new construction, you'll be able to meet any customer's needs when you choose Windsor Windows & Doors.

See the Windsor difference and download our free product guide. Visit ImagineWithWindsor.com.



Distributed locally by Gilcrest Jewett Lumber 1100 Alice's Road • Waukee, IA 50263 • 515.987.3600 5660 NE Hubbell Avenue • Altoona, IA 50009 • 515.957.0027 Proudly serving the construction and real estate industries for more than 20 years, providing quality, service, and attention to detail each and every time.



Final Clean & Rough Clean Services

Home Inspection Services Punch Out, Warranty & Repair Services

ONNEN SERVICES, INC.

3 Years.1 Price.0 Contract.

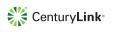
Get CenturyLink[®] High-Speed Internet with 3-Year Price Lock.

CenturyLink[®] High-Speed Internet Speeds up to 40 Mbps.

(may not be available in your area)



Call 515.987.3035 Click centurylink.com Come in West Des Moines – 9250 University Ave., Ste. 114 Lock in your Internet price for 3 years. Requires Unlimited Nationwide Calling.*



*Service and offer are not available everywhere. Additional restrictions may apply. © 2016 CenturyLink. All Rights Reserved. The name CenturyLink and the pathways logo are trademarks of CenturyLink.





Award Winners

Curb Appeal

- 3rd Place Home # 8 Ironcrest Homes
- 2nd Place Home # 7 KRM Development
- 1st Place Home # 2 Arko's Custom Homes

Landscaping

- 3rd Place Home # 2 Arko's Custom Homes
- 2nd Place Home # 8 Ironcrest Homes
- 1st Place Home # 7 KRM Development

Kitchen

- 3rd Place Home # 2 Arko's Custom Homes
- 2nd Place Home # 7 KRM Development
- 1st Place Home # 4 MCC

Master Suite

- Tie 3rd Place Home # 9 Highland Development & Home # 4 MCC
- 2nd Place Home # 8 Ironcrest Homes

Tie 1st Place – Home # 1 Arko's Custom Homes & Home # 7 KRM Development

HomeShowExpo 2016 Best In Show Home # 7 KRM Development

Kid's Room

- 3rd Place Home # 2 Arko's Custom Homes
- 2nd Place Home # #8 Ironcrest Homes
- 1st Place Home # 1 Arko's Custom Homes

Entertainment Room

- Tie 3rd Place Home # 5 Brothers Company Builders Group & Home #10 Dreamscape Homebuilders
- 2nd Place Home # 4 MCC
- 1st Place Home # 7 KRM Development

Livability

3rd Place – Home # 4 MCC 2nd Place – Home # 2 Arko's Custom Homes 1st Place – **Home # 8 Ironcrest Homes**

Craftsmanship

3rd Place – Home # 8 Ironcrest Homes 2nd Place – Home # 4 MCC 1st Place – **Home # 7 KRM Development**



2016 HOMESHOWEXPO MEMBER NIGHT





























MORE HOMESHOWEXPO MEMBER NIGHT...

























new members

ASSOCIATE

Berkshire Hathaway Altoona, IA P. 515.988.4288 Linda Westergaard lindaw@bhhsfirstrealty.com

AFFILIATE

Coldwell Banker West Des Moines, IA P. 515.224.8549 Martha Miller-Johnson martha.millerjohnson@cbdsm.com

ASSOCIATE

Liberty National Bank Johnston, IA P. 515.240.0662 Adam Steen adams@libertynationalonline.com

BUILDER Little Kading Construction Co Urbandale, IA P. 515.276.9384 Dan Novelli dan@kadingproperties.com

BUILDER

Johnson Construction St. Charles, IA P. 515.202.7194 Jordan Johnson jordanjohnson1570@gmail.com

BUILDER

Kruse Development Des Moines, IA 515.681.5082 Dan Kruse kruserealestateinvestments@yahoo.com

ASSOCIATE

The Comfort Group Co., LLC Des Moines, IA 515.330.2573 Robin Horsch robin@thecomfortgroupco.com

KBI NETWORKING AFTER HOURS



KITCHEN&BATH











Kum & Go Universal Fleet Card Security, Savings, Convenience

More Savings & Better Control

- 5 cents/gallon savings at all Kum & Go's
- Save money by cutting administrative expenses
- Cutting Edge online tools to manage expenses
- Set personal purchase controls and alerts

Always Convenient

- 430 Kum & Go locations in the 12 Midwest states
- Universal card accepted at 90% of retail fueling locations in the U.S. (including 50,000 diesel sites and 45,000 service locations
- Pay at pump convenience at most locations

Flexible Customer Service

Powerful online services make it fast and easy for you to manage your account,

plus knowledgeable representatives are available 24 hours a day, 7 days a week to answer questions.

Easy set up

- Contact the Des Moines HBA Office for an application.
- Already a member? It only takes a phone call to switch over for the HBA savings!

Call our office at (515) 270-8500 to get an application. The application only takes a few minutes. If you have any questions please let us know.

spike corner

SPIKE CANDIDATES

STINE CANDIDA	
Spike Name	Spike Points
Larry Heisler	5.50
Mark Reetz	5.50
Beth Bezdicek	5.00
James VonGillern	5.00
Sumner Worth	4.50
Barry Elings	4.00
Don Dorrian	4.00
Rory Robson	4.00
Kalen Ludwig	4.00
Robert Myers	4.00
Mark Parlee	3.50
Scott Bezdicek	3.50
Brandon Patterson	3.50
Jennie Makovec	3.00
Chad Baker	3.00
Marc Black	3.00
Shannon Flickinger	3.00
Joe A Tollari	3.00
Gil Petersen	3.00
Joseph Smith	3.00
Marie Herrick	3.00
Philip Bubb	3.00
Bill Corwin	3.00
Wallace Yoho	3.00
Keith Kuennen	3.00
Aaron Gross	3.00
Larry Webster	2.50
Bret Nehring	2.50
Brennan Buckley	2.50
Steve Bruere	2.50
John P Duer	2.50
Joe Bass	2.50
Larry Goodell	2.00
Rachel Flint	2.50
Cliff Anderson	2.50
Larry Goodell	2.00
Chaden B Halfhill	2.00
James Slife	2.00
Brandon Klinge	2.00
David Volante	2.00
John Grubb	2.00
Duane Van Hemert	2.00

	SPIKE CANDIDA	TES
nts	Spike Name	Spike
.50	Ryan Roberts	
.50	John Kline	
.00	Dwayne Mcaninch	
.00	Mark Kiester	
.50	Jason Sheperd	
.00	Randy Soper	
.00	Matt Peterson	
.00	Mark Detrick	
.00	Dave Tallant	
.00	Tyler Neuschwanger	
.50	Jon Lipovac	
.50	Chad Baker	
.50	George Karwaski	
.00	Patrick Cardwell	
.00	David Adickes	
.00	Drew Rodish	
.00	Justin Bauer	
.00	Brian Hoodjer	
.00	Mike VanGorp	
.00	Charity Moreland	
.00	Alan Rivers	
.00	Ted Grob	
.00	Kevin Yoakum	
.00	Sharon Rooney	
.00	Brian Prevor	
.00	Dan Flynn	
.50	Kathy Barnum	
.50		
.50		
.50		
.50		
.50		
.00		
.50		
.50		
.00		
.00		
.00		

	MEMBERS
Points	Spike Name
1.50	Dan Knoup
1.50	Robert Boesen
1.50	Frank Lindsey
1.50	Russell Baugh
1.50	Zachary Fleming
1.50	Christopher Boley
1.50	Rick Laffoon
1.50	Brad Schulte
1.50	Amy Kimberley
1.00	Shannon Buttz
1.00	Greg Arganbright
1.00	Jon Heim
1.00	Richard Parrino
1.00	Eric Grubb
1.00	John Sample
1.00	Scott Cierzan
1.00	Eric Munn
1.00	Brian Meyer
1.00	Jeffrey Grubb
1.00	Curtis Busch
0.05	Carrie Norris
0.05	Craig Van Langen
0.05	David Cosgriff
0.05	Dick Larimer
0.05	Ralph DiCesare
0.05	

0.05

Cuilla Dainta	LIFE MEMBERS	Cuilla Dainta
Spike Points	Spike Name	Spike Points
24.00	George Mirras	635.75
20.00	Tom Gratias	444.00
19.25	Don Marean	316.50
19.00	Don Beal	247.00
17.00	Keith Butz	237.00
16.00	Lloyd Clarke	211.00
14.50	LaDonna Graitas	205.75
13.50	Colin King	203.50
13.50	Tom Stevens	194.00
12.50	Rick Thompson	184.50
10.50	Rollie Clarkson	167.25
9.00	Bill Kimberley	157.00
9.00	Ron Grubb	135.00
8.50	Steve Archer	128.25
8.00	Polly Marean	124.25
8.00	Rick Bach	97.00
7.50	Leslie Mayo	88.25
7.50	Brad Gannon	84.50
7.00	Gary Scrutchfield	80.00
7.00	Ben Harrington	71.50
6.50	Devan Kaufman	62.25
6.50	Ron Wyckoff	60.50
6.00	Scott Brower	60.50
6.00	Kim Beisser	57.50
6.00	Creighton Cox	51.50
	Matt Connolly	50.00
	Greg Marean	43.00
	Steve Schrodt	39.00
	Jack Bohlender	37.50
	Dan Collins	36.50
	Brian Donaghy	35.00
	Ralph Haskins	33.50
	Matt Thompson	33.50
	Jim Best	32.00
	Justin Washburn	27.00
	Eric Heikes	27.00



DAVISBROWN

JODIE CLARK MCDOUGAL CONSTRUCTION LAW & REAL ESTATE ATTORNEY Mechanic's Liens . Leasing & Landlord Rights . Contract Drafting & Negotiation • Collections • Construction & Real Estate Litigation

Free initial consultations for HBA members Phone: (515) 246-7951 Email: JodieMcDougal@davisbrownlaw.com

DAVIS, BROWN, KOEHN, SHORS & ROBERTS, P.C.



BEAUTIFUL FLOORS FOR OVER 50 YEARS **CARPET • WOOD • GRANITE** TILE • LAMINATE • VINYL LOUIE'S FLOOR COVERING 515-243-8608

2709 Ingersoll Ave., Des Moines www.louiesfloorcovering.com





Dream new life INTO THE HOME YOU LOVE.

You have a vision. Trust it to a remodeler with a reputation for creating elegant homes that stand up to the elements. A James Hardie[®] remodeler works with you to craft every detail, expressing your unique sense of style with our unrivaled collection of textures, profiles, widths and brilliant ColorPlus[®] Technology finishes.

See what's possible, and find a James Hardie remodeler at **jameshardie.com**



I install windows and doors, flooring and hardware. I frame houses and hang cabinets. My finish work is right. Seamless. I can handle codes in five cities, blueprints on three projects and two burritos at lunch.

I'M A BUILDER. NOT A PRODUCT SPECIALIST.

I need someone who knows products inside and out so when I tell them about my project, they can **tell me exactly what I need.** Not too much. Definitely not cheap. Just plain good.

WE PROUDLY CARRY:



permits

2015 - JUNE PERMIT TOTALS

City	SF	тн	MF
Adel	11	0	0
Altoona	11	2	0
Ames	12	0	0
Ankeny	60	0	46
Bondurant	17	0	0
Clive	4	0	0
Des Moines	15	0	124
Grimes	16	2	0
Indianola	11	4	0
Johnston	9	12	0
Newton	0	0	0
Norwalk	13	11	0
Pella	1	0	0
Pleasant Hill	7	5	0
Polk City	7	0	0
Polk County	10	0	0
Urbandale	16	0	0
Waukee	51	4	0
WDM	15	40	0
TOTAL	286	80	170

536

2016 - JUNE PERMIT TOTALS			
City	SF	тн	MF
Adel	8	0	0
Altoona	10	0	0
Ames	5	0	0
Ankeny	51	29	40
Bondurant	12	0	0
Clive	4	0	0
Des Moines	9	44	0
Grimes	19	14	0
Indianola	3	0	0
Johnston	1	5	0
Newton	2	0	0
Norwalk	14	0	0
Pella	0	0	0
Pleasant Hill	5	4	0
Polk City	8	0	0
Polk County	12	0	0
Urbandale	12	0	0
Waukee	28	25	0
WDM	34	0	0
TOTAL	237	121	40
	398		

.....

*Permits as up-to-date as possible





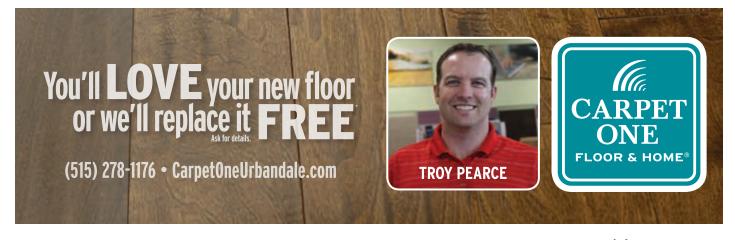
2015 - TO DATE BULIDING PERMIT TOTALS

City	SF	тн	MF	City
Adel	48	0	0	Adel
Altoona	49	24	0	Altoona
Ames	38	8	110	Ames
Ankeny	252	64	223	Ankeny
Bondurant	57	0	0	Bondurant
Clive	24	2	0	Clive
Des Moines	75	48	150	Des Moine
Grimes	105	25	0	Grimes
Indianola	20	6	0	Indianola
Johnston	57	27	48	Johnston
Newton	9	0	0	Newton
Norwalk	46	25	0	Norwalk
Pella	6	4	0	Pella
Pleasant Hill	21	5	0	Pleasant H
Polk City	24	0	0	Polk City
Polk County	28	0	0	Polk Coun
Urbandale	86	2	60	Urbandale
Waukee	166	47	112	Waukee
WDM	79	52	36	WDM
TOTAL	1207	339	739	TOTAL
	2285			

2016 - TO DATE BULIDING PERMIT TOTALS

City	SF	TH	MF
Adel	73	0	0
Altoona	42	4	0
Ames	33	11	81
Ankeny	248	138	186
Bondurant	61	0	0
Clive	13	4	0
Des Moines	60	44	136
Grimes	88	22	0
Indianola	21	5	116
Johnston	37	15	72
Newton	2	0	0
Norwalk	56	4	0
Pella	0	0	0
Pleasant Hill	17	4	0
Polk City	46	1	0
Polk County	42	0	0
Urbandale	87	0	0
Waukee	117	164	2
WDM	105	17	116
TOTAL	1148	433	709
	2290		

*Permits as up-to-date as possible





Spectrum Lighting and Interiors strives on excellence, experience and a knowledgeable staff to assist customers in obtaining the best solution to residential or commercial lighting projects. We offer the largest selection in lighting and ceiling fan styles, an extensive inventory of lamps and lampshades and home accessories and mirrors. We also offer complete fixture repair and restoration services.

Visit our beautiful remodeled showroom to bring your vision to light.



2540 104TH STREET • URBANDALE, IA • (515) 276-5088 • WWW.SPECTRUMLIGHTING.BIZ

2015 HBA OF GREATER DES MOINES BOARD OF DIRECTORS AND STAFF

Dan Knoup- Executive Officer Melisa Cox- Marketing/Event Coordinator Jessica Verwers- Membership & Association Services Coordinator

EXECUTIVE BOARD

President- Dave Adickes, MCC 1st Vice President- Tom Stevens, TS Construction 2nd Vice President- Brian Hoodjer, Brighton Homes Immediate Past President- Justin Bauer, Clarity Construction Secretary- Amy Kimberley, Ferguson Bath Kitchen & Lighting Gallery Steve Archer, Factory Direct Appliance/Ferguson Enterprises Treasurer- Jordan Kramer, West Bank Board Liason- Zak Fleming, Fleming Construction, LLC

2016 BOARD OF DIRECTORS

Dave Adickes, MCC Steve Archer, Factory Direct Appliance/Ferguson Enterprises Justin Bauer, Clarity Construction Don Beal, Beal Development Keith Butz, K-B Builders Rollie Clarkson, Remodeling Contractors Zak Fleming, Fleming Construction LLC LaDonna Gratias, CLG Homes Tom Gratias, Gratias Construction Eric Grubb, Newblood Development Brian Hoodjer, Brighton Homes Amy Kimberley, FergusonBath Kitchen & Lighting Gallery Colin King, K&V Homes Brian Meyer, Granite Marble & Tile Solutions Luke Mohlenhoff, West Bank Carrie Norris, Grand Homes and Renovations Brandon Patterson, Re/Max Real Estate Concepts Randy Snider, Hubbell Homes Tom Stevens, TS Construction Matt Thompson, Gilcrest/ Jewett Lumber Joe Tollari, Metro Heating & Cooling Charles Becker, Belin/McCormick Law Eric Heikes, Mid American Energy Dan Knoup, HBA of Greater Des Moines

LIFE DIRECTORS

Don Beal, Beal Development Keith Butz, KB Builders LaDonna Gratias, CLG Homes Tom Gratias, Gratias Construction

NATIONAL DIRECTORS

Steve Archer Marie Herrick Zak Fleming Rachel Flint Brandon Patterson

STATE DIRECTORS

Carrie Norris Eric Heikes Dan Knoup Tom Stevens LaDonna Gratias

MEET YOUR EXECUTIVE COMMITTEE



Dave Adickes President



Brian Hoodjer 2nd V.P.



Jordan Kramer Treasurer



Zak Fleming Board Liason



Dan Knoup Executive Officer



Tom Stevens 1st V.P.



Amy Kimberley Secretary



Steve Archer Remodelers Council Chair



Justin Bauer Immediate Past President



6751 Corporate Drive | Johnston, IA Ph. 515-270-8500 | Fax 515-334-0165 E-mail: info@dsmhba.com **DSMHBA.COM**

July/August 2016 blueprint

39

HOME BUILDERS ASSOCIATION OF GREATER DES MOINES

6751 Corporate Drive Johnston, Iowa 50131

PRSRT STD U.S. Postage **PAID** Des Moines, IA Permit No.1196

Homeowners **Crave** Modern Fireplaces

Crave 72" See-Through Direct Vent Gas Fireplace

Introducing the Crave Fireplace Series

Available in single-sided and see-through 36, 48, 60 and 72-inch models.



5185 NW Beaver Dr., Johnston • 515-278-2900



The first name in fireplaces