



blueprint

June 2016 | Volume 48 | Issue 2

INSIDE THIS ISSUE

SPRING GOLF OUTING

DESIGN TRENDS

AWARD WINNERS



OUR ATTENTION TO DETAIL

GOES WELL BEYOND OUR PRODUCT.

Our knowledgeable dealers provide personal attention and individual solutions for each of your projects, because we know that every job counts. This level of service, combined with four generations of product innovation, and high-quality windows and doors, means peace of mind at every stage in your project. At Marvin®, every detail makes a difference.



Experience the Marvin difference at MARVINWINDOWS.COM

OUR MISSION

The Homebuilders Association of Greater Des Moines, chartered in 1944, is a non-profit trade association affiliated with the National Association of Homebuilders (NAHB) and the Homebuilders Association of Iowa (HBAI). The HBA of Greater Des Moines is dedicated to the advancement of the building industry, its members and the communities it serves.

6751 Corporate Drive Johnston, IA
Ph. 515.270.8500 Fax 515.334.0165
E-mail info@dsmhba.com

Want to advertise in the Blueprint?
Email George Mirras or Jessica Verwers
for a contract.

Thank you to our 2016 Platinum Partners!



blueprint

June 2016 | Volume 48 | Issue 2

- 4 **EO REPORT**
Dan Knoup
- 5 **HOMESHOWEXPO 2016**
- 6 **PRESIDENT LETTER**
Dave Adickes
- 7 **PARTNER SPOTLIGHT: H.L. MUNN LUMBER**
- 8 **DESIGN SECTION**
Master Bedroom
- 13 **REMODELING AWARDS**
- 15 **DEVELOPERS SECTION**
- 18 **REMODELERS COUNCIL CHAIRMAN LETTER**
Steve Archer
- 19 **REMODELERS COUNCIL SPOTLIGHT**
Steve Archer
- 20 **TOUR OF REMODELED HOMES**
- 22 **EVENTS & MARKETING**
Upcoming Events
- 25 **MEMBERSHIP SECTION**
Chairman's Letter by Russ Baugh
Spring Golf Outing Gallery
H.L. Munn Lumber/Marvin Windows Networking
After Hours Gallery
Kum & Go Discount
New Members
Spike Points
- 32 **PERMIT REPORTS**
- 34 **COMMUNITY GARDEN BOXES**
- 35 **LEADERSHIP AND OFFICERS**

TIME FOR BUILD UP



The HomeShowExpo doesn't need much build up but it's hard for us to not get excited at this time each year. With all of the time and energy put into the show it's all but impossible to not have it be the topic of conversation several times each day.

The show is getting close and the progress onsite is nothing short of amazing. You'd think that after having personal involvement in almost a dozen shows that I'd stop being amazed but it just doesn't happen. The level of talent, ingenuity and the vision our members have is astonishing.

I was onsite this morning and the homes are progressing nicely. As is true each year, the newest and most cutting edge products are being installed. What are some of the items you can look forward to this year? Swimming pool? Crave fireplaces? Rock Face Decking? Pocket Offices? Ship Lap? Span Deck Garage floors? Custom Iron Free standing staircases? Yes, yes and yes. All of these and much, much more. Make sure you've got us blocked off on your calendar July 9-10, 14-17 and 21-24.

The committee has been very busy and extremely ambitious in its approach to making this year's show a destination, an event everyone will want to mark on their calendars. The Kohler Bold Experience Tour will be onsite during the first weekend including \$5000 worth of giveaways at member night. The pre-show party typically referred to as Member Night is also in full planning mode. The party will take place onsite and will be held Friday July 8th. We will have several special guests in attendance from NAHB including the Chairman of the Board and we are also expecting an appearance from Senator Grassley. Food trucks will be onsite during

the show, there will be a family zone, a live radio remote and an entry boardwalk. The group is also finalizing the full marketing plan with Happy Medium and after seeing the results from their efforts at the Home & Remodeling Show, we are very excited to implement their plan for the HomeShowExpo. If you're curious and want to learn more or be more involved, join the group at the next meeting on Monday the 20th.

The excitement surrounding the show is everywhere; I've already met with 4 separate developer's that have interest in hosting the 2017 HomeShowExpo and the entry deadline isn't for two more weeks. We could use your help onsite so let us know if you're able to volunteer to help during the show. This is the single biggest event we hold each year and several members have already put in countless hours to ensure that it goes off without incident. If you see a member of the committee, thank them. If you can block off a little time to help out, we will gladly put you to work.

Dan Knoup
Executive Officer, HBA

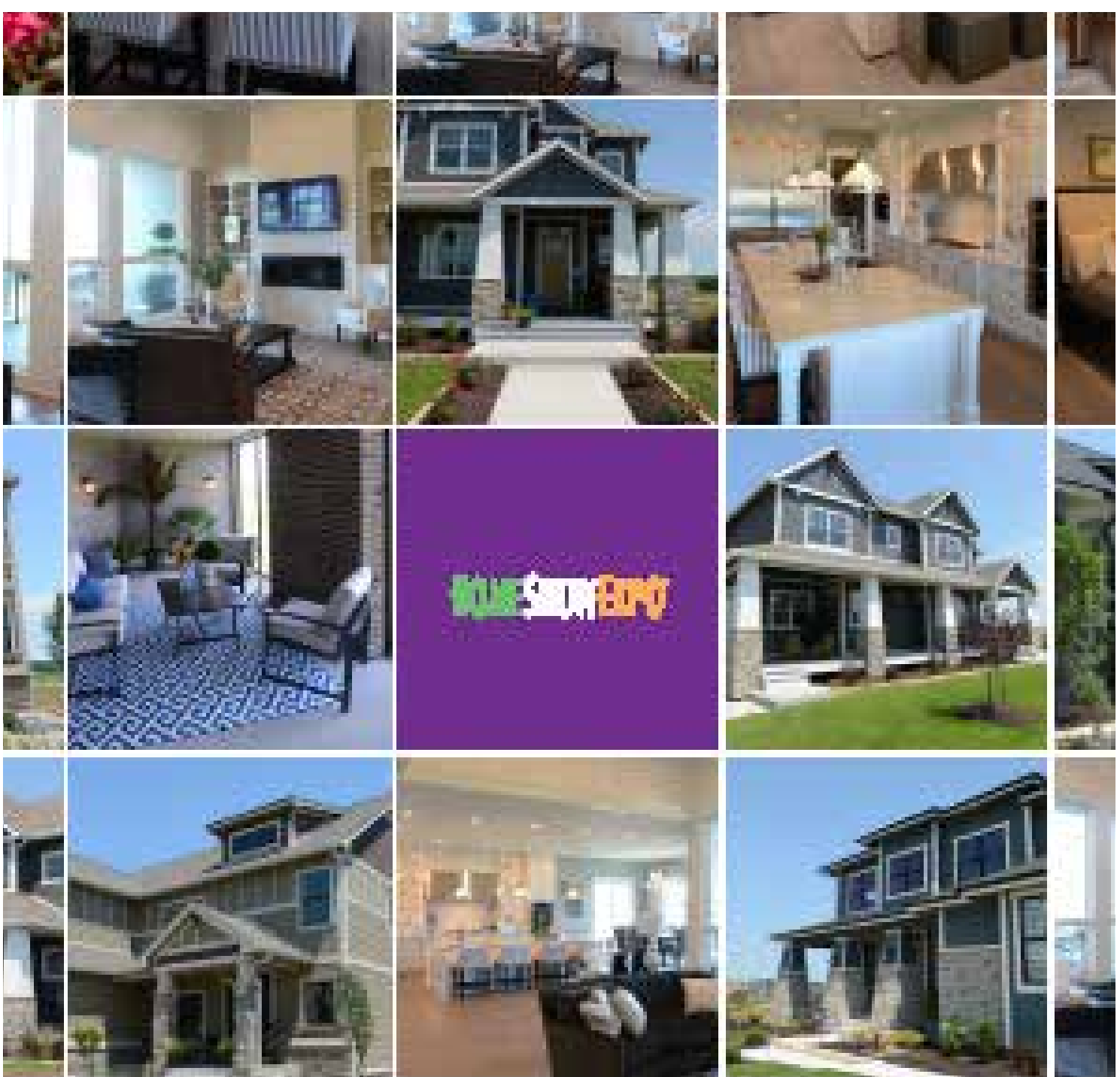
AFTER
HOURS



Networking at its best!

July 7, 2016 - Kitchen & Bath Ideas
130 E. 3rd St, Des Moines, IA 50309

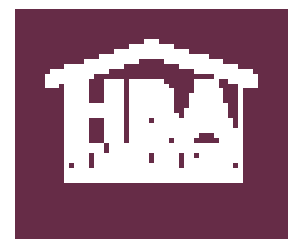
August, 2016 - James Hardie
I-Cubs Game - Details to Come



JULY 9^{am} - 12^{pm}
2016 12^{pm} - 5^{pm}
 6^{pm} - 9^{pm}

View homes, trade designs, local experts...and inspiration! See the latest from local builders, enjoy exclusive home tours, complimentary seminars and get ideas for your construction in the real world.

DMHOMESHOW.COM



HEY NEW MEMBERS! WELCOME TO THE HBA



During our last board meeting in May, we approved 24 new member applications! This is great and due to our membership drive and companies working on Home Show Expo homes that want to join the HBA. The new members are listed near the end of the Blueprint magazine. Seek them out at the upcoming events and welcome them to the HBA family.

To all new members; on behalf of all current members, welcome to the Home Builders Association! It's great to have you be a part of the HBA family. Look through the Blueprint to start to get familiar with upcoming events such as After Hours or the Home Show Expo Member Night coming up. We all look forward to meeting you in the near future.

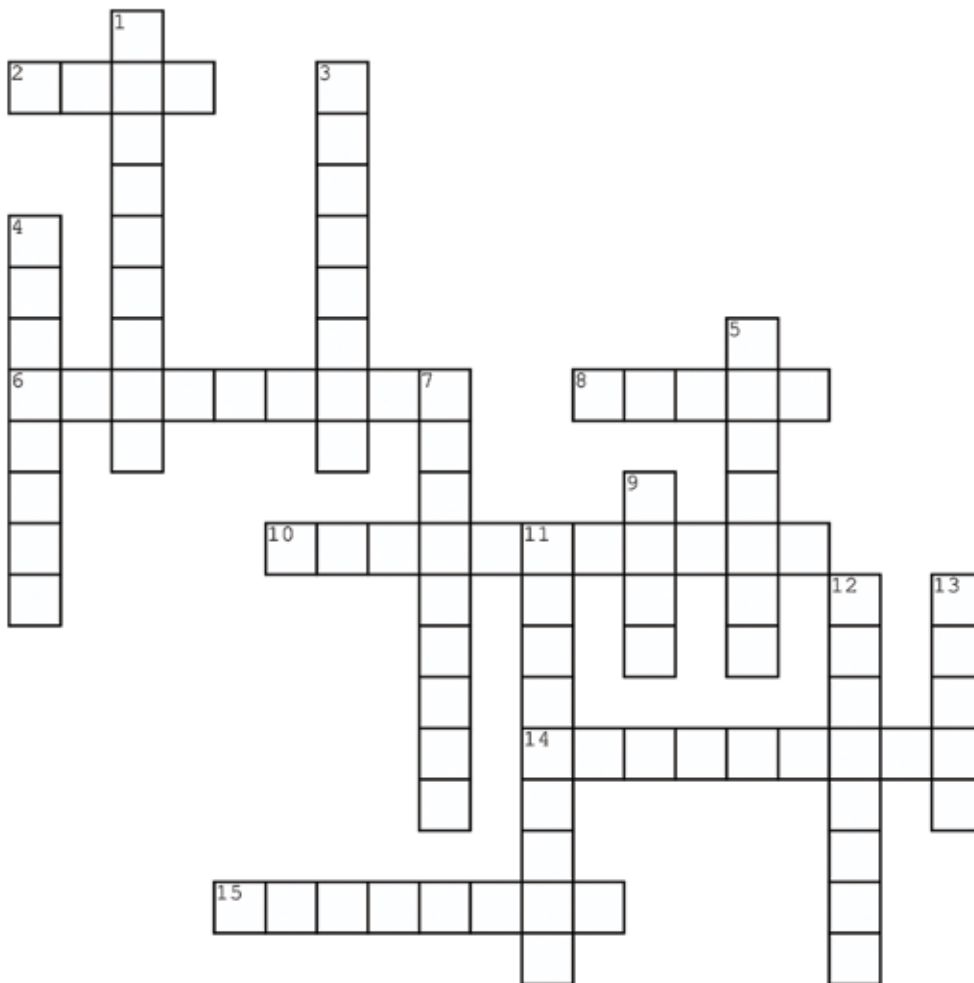
Grab a pen or pencil and dive into the cross word puzzle. This is just something different this month,

the answers are upside down below.

Enjoy the great spring weather!

Dave Adickes

President



- Down**
- 1. Blueprint
 - 3. Dan Knoup
 - 4. Tricycle
 - 5. Remodel
 - 7. Thursdays
 - 9. July
 - 11. Remodeled
 - 12. Johnston
 - 13. House
- Across**
- 2. Golf
 - 6. Construct
 - 8. Green
 - 10. Fairgrounds
 - 14. Des Moines
 - 15. Talented

Across

- 2. Game played with white ball.
- 6. Build
- 8. Blue + Yellow
- 10. Home & Remodeling Show location.
- 14. Capital of Iowa
- 15. Skilled

Down

- 1. Monthly HBA magazine.
- 3. Executive Officer of the HBA.
- 4. Vehicle similar to a bicycle, but having 3 wheels.
- 5. To reconstruct
- 7. Networking After Hours
- 9. The Home Show Expo is held annually during this month.
- 11. Tour of _____ Homes
- 12. Location of the HBA office.
- 13. Rhymes with mouse



H.L. MUNN LUMBER CO.

H.L. Munn Lumber Company
Ames Full Service Location
901 Airport Road
Ames, Iowa 50010
Ph: 515-232-2112
www.munnlumber.com

Johnston Showroom and Sales Office

5500 Johnston Drive Suite F
Johnston, Iowa 50131

- A 5th generation family business.
- Established in 1891 on a 1.4 acre site in Downtown Ames Iowa.
- Throughout the years Munn Lumber has developed a reputation for quality, honesty, service and building strong relationships with our contractor customers and their clients.
- Through the early 90's Munn Lumber focused on servicing both contractor and do-it-yourself customers but in 1998 made the decision to change their direction and dedicate all of their efforts on servicing residential, remodeling and commercial customers throughout Iowa with a focus on the Ames, Ankeny and Des Moines markets.
- Opened up a ten acre distribution center at 901 Airport Road in Ames in 1994 and eventually moved the entire business to that location in 1998. At that point we also teamed up with Lumbermens Merchandising Corporation (LMC), a collective buying group out of Philadelphia for independent lumber dealers allowing us to take advantage their collective billion dollar buying power.



- Munn lumber operates a full service location in Ames that services all of Iowa but in 2015 opened a showroom and sales office in Johnston for our Des Moines area sales staff and customers.

- We are a full service lumber dealer offering building materials, engineered wood products, trusses, decking products, millwork, doors and windows, roofing, drywall, insulation, hardware and more. Featuring quality brands like Andersen and Marvin Windows, Taylor Doors, James Hardie and Louisiana Pacific siding and Boise Cascade engineered wood products. Calling ourselves a "lumber company" does not adequately define the scope of our business.

- Our Ames location is set up for efficiency in moving materials in and out and we feel our delivery service to all markets is second to none.

- Making our customers more successful is our highest priority, they more successful our customers are the more successful we are. Narrowing our focus to servicing contractor customers allows us to be much more efficient in servicing that segment of the community.

- We're not the largest company in our market but we are strong enough to stand up to all of our competition and our size allows us more flexibility in tailoring our products and services to meet the needs of specific customers.

- We are a relationship driven company, both with our employees and customers. We are all in this together and are always striving to improve and evolve and provide more diverse products and services to our customers. And if you talk to our

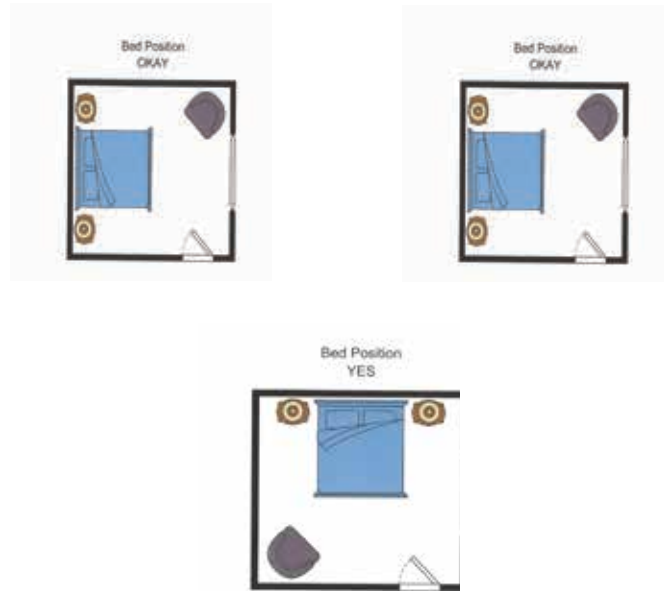


“YOU CAN BE THE MASTER OF YOUR MASTER BEDROOM!”

As I think about a master bedroom space, I am reminded of a client that I worked with years ago. I was consulting with him on some custom bedding for his loft in downtown Des Moines. We were talking about the color selections and I asked about the white sheets he consistently on the bed. He told me, “I insist on very high quality white sheets. They make me feel like I’m in an expensive, luxurious hotel when I go to bed every night.” Since then, the idea that your bedding can affect your state of mind as you climb in every night has changed how I treat my own bed and those of my clients.

In the hustle and bustle of today’s world, we are likely to be sleep deprived. Considering that we spend about a third of our lives in our bedroom, you should make it a priority to be a restful sanctuary. According to the National Sleep Foundation, adults between the ages of 26-64 should be getting 7-9 hours of sleep each night, and if you are 65+ you need 7-8 hours. If you are getting 6 or less hours of sleep, you are considered sleep deprived. That being said, let’s break down the ways to make this room the best possible environment to get the rest you need.

Let’s start with the LAYOUT. Whether you like a large and spacious master bedroom or a small and cozy space, the position of your bed is the first priority. As a designer, I prefer to enter the room looking at the head of the bed. It is often the most decorative part of the room and it should be uncluttered and neatly made each day. This keeps you calm and happy when you see it as you enter. Feng Shui would also agree with this position. It allows you to keep an eye on the entrance to the room, giving you a sense of safety and protection while you rest. If your space does not allow for this position, an adjacent wall would be next best, still allowing you to see the entrance. Try to avoid facing an open closet, desk space or bathroom that might have clutter. Keep those doors closed or put a folding screen in front of them, as it visually sends the message of stress and unfinished business. Also, try to avoid putting the head of the bed under a window. This can also make your subconscious feel unsafe. A solid wall is much more comforting.



The master bedroom DÉCOR should have purpose and stay uncluttered. Heather Barth of Harmonia, (a personal organizing service in Waukee) strives to create a peaceful home for her clients and states, “Your night stands should only hold functional items that cater to your routine. A book might be your preferred way to end the day, but do not let piles add up on the night stands.” This clutter can lead to a restless feeling of unfinished business. An upholstered, soft headboard and wood pieces with rounded edges are better choices than square, sharp corners and hard surfaces. Make sure your bedroom is equipped to achieve total darkness. Room darkening blinds or drapes will help you shut down your brain. Light naturally cues the brain to be alert. Surround yourself with things that bring fond memories. Family photos, artwork and soft rugs can help make this room your sanctuary. And most importantly, invest in a quality bed and bedding that fits your desired comfort level.





Believe it or not, the COLOR of a room's walls and accents has both psychological and physiological effects on your body. According to Amanda Leckey, a writer and expert colorist from Sherwin-Williams, here is a list of the do's and don'ts of bedroom colors:

- Blue – in mid to light tones lowers blood pressure and slows respirations making it a great bedroom color.
- Lavender – shades of soft purples encourage restfulness without the risk of feeling cold.
- Green – is considered one of the easiest colors to the eye. In a variety of soft tones is believed to give a sense of health and tranquility. It is also believed to promote fertility.
- Dark Earth Tones – such as Cocoa can make a room feel cozy and womb-like, promoting safety and calm.

COLORS to AVOID

- Red, Orange and Bright Yellow – these colors increase the heart rate, elevate adrenaline and could possibly even evoke hostility.
- Dark blues can cause feelings of sadness.

What about TECHNOLOGY and sleep? I mentioned before that you should have control of the sunlight through our windows, but what about “screens”? Ideally, you would not have a TV in your bedroom, but if you do, it is best to have the ability to close it off and out of view and temptation. Even the small screens are a detriment to sleep. The National Sleep Foundation says that the blue light affects the brain's ability to shut down at night. Heather of Harmonia also agrees that even though you might have an abundance of outlets, do your best to leave the laptop, smart phone, iPad and any other electronic devices out of the bedroom for a good night's rest. Address all of your SENSES and take control of this environment.

- Sound – heavy drapes or white noise machines can help
- Sight - control the light coming from inside and out

- Smell – lavender promotes relaxation and can be used as essential oils or candles. Or whatever scent affects you in a positive way.
- Touch – soft, cozy and luxurious items will make you relax and want to spend time in the bedroom. The sleep experts at WebMD.com also suggest that the best sleeping temperature for you bedroom is between 60-67 degrees farenheith.
- Taste – There is an abundance of science on what you should or shouldn't consume before a good night's rest, but the cliff notes are: eat light and do not consume alcohol or caffeine in the hours before sleeping. When it comes to the bedroom, it is the one space in the house that requires more thoughtfulness than any other room to contribute to your quality and longevity of life. We don't want it to merely be a pretty space. You should take action to make it your own personal sanctuary, separate from the chaos of your demanding life. Be the MASTER of your MASTER BEDROOM and enjoy the benefits of a good night's sleep!

5 Surprising Signs of Sleep Deprivation:

- 1) Sleepiness Causes Accidents
- 2) Sleep Loss Dumbs You Down
- 3) Sleepiness is Depressing
- 4) Lack of Sleep Ages Your Skin
- 5) Losing Sleep Can Make You Gain Weight

If you want to learn more about these symptoms, go to WebMD.com and search “Excessive Sleepiness”.

Article by Julie Youngblade / Interior Designer /JY Design

Beautifully Organized



Nothing compares to the beauty and strength of real wood. That is why Real Closet uses it in every one of their closet and organization systems. Since the beginning, their goal was to create an affordable, real-wood closet with the look of custom cabinetry, because everyone deserves a Real Closet.

- Streamline Design
- Solid Wood Core Construction
- Dovetail Drawer Construction
- Full-Extension Glides
- Affordable and Fast



- Color Consultations
- Home Furnishing & Accessories
- Window Blinds & Treatments
- Area Rugs & More

Julie Youngblade, Interior Designer
515-554-0471 ■ jydesign4u.com

ABOVE GROUND STORM SHELTERS

The smallest shelter is most commonly used in residential applications protecting 3-4 adults. This corner unit can easily be installed in a garage because it's design saves space. The next size will provide protection for 5-6 adults by FEMA standards. There are also solutions when there is a need to protect more people.

The modular designs of their shelters allows schools, corporations, churches, camp grounds, mobile home communities, churches and day care centers to provide protection for tens if not hundreds of people.



There are both stationary and folding units available. Imagine a folding unit in a classroom that only takes up 19 inches when folded, but when deployed can protect up to 25 students when a storm or active shooter situation arises.

There are many benefits that come with an above ground shelter from Storm Shelter of Iowa. The first it virtually eliminates the the lost of life due to flooding that has been reported in Oklahoma. They allow for easier access for the elderly or disabled individuals that need to be protected. They can be installed in basements, garages or anywhere suitable inside a building which makes access much easier. Most under ground shelters are installed outside or in garages under cars which means before getting into shelter individuals will need to move a car or go out into the storm before entering the shelter. One key benefit is an above ground shelter can be moved if necessary.

There are many optional items including a window, models rated against armour-piercing ammunition and many more including cipher lock externally mounted which allows the shelter to be used as a gun safe or for storing other valuables.

According to Brian Buresh, president of Storm Shelters of Iowa, "We are focused on providing a safe environment for our homes, classrooms, work places and places of worship. We are confident the safe rooms will protect what matters most to you."



Article by Brian Buresh/Storm Shelters of Iowa

PROTECT WHAT MATTERS

Why Above Ground Storm Shelters?

- WITHSTANDS 22.5 TONS OF LIFTING FORCE
- MODULAR DESIGN ALLOWS FOR CUSTOM SIZES
- EASY INSTALLATION / ACCESSIBILITY
- MOVABLE
- ANCHORS TO CONCRETE
- MADE WITH ¼" HIGH GRADE 50 BALLISTIC STEEL
- BUILT TO MEET FEMA STANDARDS



USA Safe Rooms Inc.

- CALL: 515-528-2042
- EMAIL: Info@StormSheltersofIowa.com
- WEB: StormSheltersofIowa.com
WeShelterAmerica.com
- VISIT: 9379 Swanson Boulevard, Ste D
Clive, IA, 50325, USA



35 Years and Over 3 Million Homes
WE HAVE NEW HOME WARRANTIES
NAILED!

JANA WATTS
1-800-247-1812 ext. 2149
sales@rwcwarranty.com
www.rwcwarranty.com/IABlueprint



BUILDING FOUNDATIONS SINCE 1975



Monarch Foundations
3700 SE Beisser Dr, ste A | Grimes IA, 50111

515 986 5566 | www.monarchfoundations.com
family owned & operated since 1975

Foundations | Footings | Excavation

Proudly serving the Des Moines Metro Area | We use the latest modern technology.



REMODELING BIG50



Red House REMODELING

Ben and Stephanie Tranel learned how to operate their remodeling business during the lean years right after the downturn. In hindsight, Ben acknowledges that the timing wasn't perfect, but operating under such tight conditions has ultimately benefitted the growing Red House Remodeling. "That first year, we struggled with volume," he says. "It would've been nicer to start when there was more work available, but starting when the economy was down helped us get our legs under us, helped us learn how we wanted to run it before we became overwhelmed."

Initially started as a Case Design/Remodeling franchise, the Trannels ultimately decided to go independent so they could focus on building relationships in the community. "We have a lot of respect for Case," says Ben. For a year we decided to think about why we're here. This is a personal business."

That personal touch has informed their sales process. Once the scope of the project is set, Ben talks to each homeowner to learn why they want the project completed. "Honesty is the biggest way. Sometimes I feel like I'm getting too personal. I ask, 'How long are you going to be in this house, why do you want to do it?'"

PROFESSIONAL

REMODELER 40 UNDER 40



Owner Modern Touches, Urbandale, Iowa Age 34 2015 Revenue: \$3.5 million Best practice: Remodeling Design, the offshoot of Lucas' Modern Touches remodeling company, hit the market in September 2015, and its success has been amazing, Lucas says. While the company primarily serves Modern Touches' clients, it has also gotten business from DIYers, homeowners looking to define a project's budget, and contractors who don't handle design work. Prices start at \$500. Most of the new company's projects are in the Des Moines area where design-build firms are rare, but more work is also starting to come from out of state. Remodeling Design uses a variety of software packages and Lucas especially enjoys how the new technology can make a design so realistic that it mirrors the end product.

- See more at: <http://www.proremodeler.com/lucas-herrick#sthash.RrOQD9aD.dpuf>

New Des Moines Area
Display Showroom &
Sales Office Now
Open in Johnston!



SERVING CENTRAL IOWA SINCE 1891

- Lumber and building materials, millwork, doors, windows, siding, Boise Cascade engineered lumber products
- Focused on serving residential and commercial contractors
- Dedicated to complete customer satisfaction and long-term relationships
- Contact Jon Zeigler at 515-231-5609 or jzeigler@munnlumber.com



Ames Full-Service Location:
901 Airport Road • 515-232-2112

Johnston Showroom & Sales Office:
5500 Johnston Drive, Suite F • 515-231-5609

www.munnlumber.com



STYLE THAT
WORKS

FERGUSON.COM

For product knowledge, selection and a logistics partner that keeps your building or remodeling project on track, count on Ferguson. In our showrooms, your clients touch, see and compare top-selling bath, kitchen and lighting products – and decide with confidence. Our consultants provide product and budget planning expertise, and even find the value-added opportunities your business needs. So you can take pride in your work on every level.

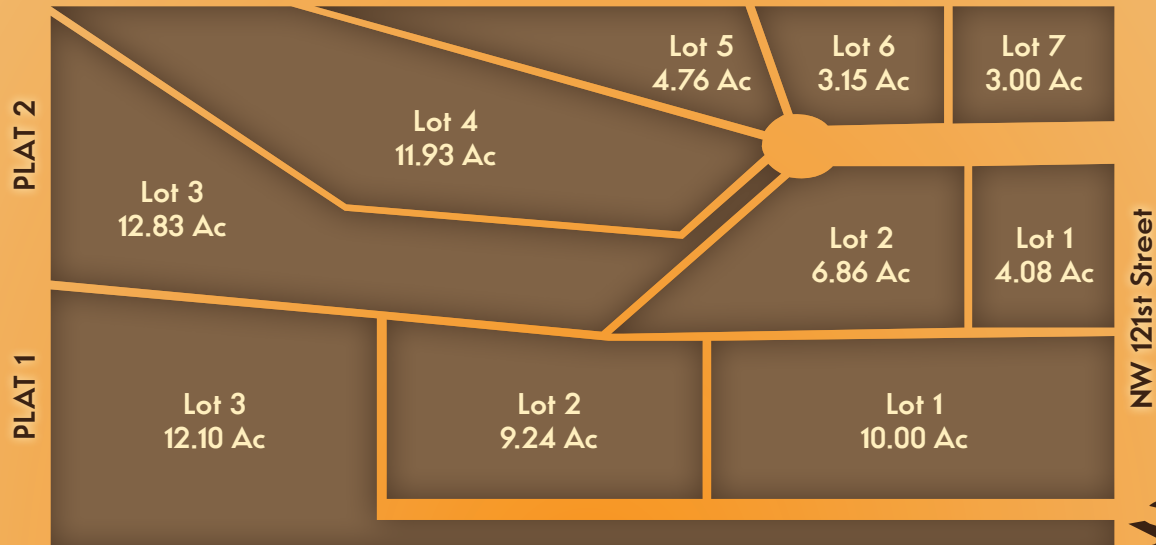
FERGUSON
Bath, Kitchen & Lighting Gallery

| Clive 2134 NW 108th Street (515) 251-8008

©2015 Ferguson Enterprises, Inc.

STAGE COACH ESTATES

• EXECUTIVE ACREAGE LOTS IN GRIMES •



Quiet and Private Settings, 3-12 Acre Lots with Views and Trees
1/2 Mile Off Hwy 141 on Pavement, Johnston Schools, Polk County Taxes

LOTS STARTING AT \$224,900

• **KALEN LUDWIG** •

515.402.3169, Kalen@PeoplesCompany.com

• **KEATON DREHER** •

515.650.1276, Keaton@PeoplesCompany.com

Directions: From Hwy 141, turn west on NW Towner Dr, turn left/south on NW 121st St, turn right/west into development on NW 89th Pl.

For more information: www.PeoplesCompany.com, Listing #13593



- ◆ Small town feel but easy access to DSM metro area
- ◆ Plat 5 to be finished in June with 50 lots
- ◆ Lots starting at \$64,900
- ◆ City Park Centrally Located in Development

www.VISTALOTS.com

Derek Temple

(515)778-2601

Derek@vistarei.com



AMERICAN
ABSTRACT & TITLE

Des Moines' oldest abstract
company, with the only
complete set of
abstract books

Impeccable service since 1856

We can store your
abstract for you.

POLK COUNTY:
1840 NW 118TH STREET
SUITE 110 • CLIVE
515-283-2266

DALLAS COUNTY:
117 N 9TH STREET
ON THE SQUARE • ADEL
515-993-1986

www.AMERICAN-ABSTRACT.COM

LOOK TO YOUR ONE SOURCE FOR
EXTERIOR AND INTERIOR SIGNAGE

SITE SIGNS
MONUMENT SIGNS
YARD SIGNS
SAFETY SIGNS
VEHICLE WRAPS
ADA



FASTSIGNS
More than fast. More than signs.™

515.224.1210

SINCE 1921



LEACHMAN LUMBER COMPANY
"where there's a material difference"

As a fourth generation business, you can trust our experienced and knowledgeable professionals for top rated service and high quality building materials.

Save money on your construction materials... When you need affordable lumber and quality materials to complete your building project, just remember Leachman Lumber Co. You can find everything you need from small tools and fasteners to siding, roofing, windows, doors and much more! You'll get a wide variety of materials at very competitive prices, plus superior service and on time deliveries. Stop in to discuss your construction needs today!



- Building Materials
- Siding
- Lumber
- Roofing
- Fasteners
- Windows and Doors



www.leachmanlumber.com

1921 Hubbell Ave. | Des Moines, IA 50316 | 515-265-1621



remodeler chairman letter



Your Remodelers Council members and committees have been hard at work this spring! Among the many upcoming events and programs, the one that is always top of mind for the council is the Tour of Remodeled Homes. The committee is lead by Deb Burr (Plumb Supply) and Morgan Johnson (Spectrum). Deadlines for new projects will have passed by the time you read this, and the committee will be working to secure sponsors for the Council's marquee event. Brandon Klinge (Pella) has our marketing committee in full swing, with changes being made to website and social media face of the council. The Marketing committee is also working with the TORH committee to research a new tool for this years' Tour that is very exciting! Clark Anliker (K&B ideas) and Jodi Peterman (Elizabeth Erin) with our social committee are busy planning several events for the remainder of the year. The next event will be a summer social gathering at

Saylorville Lake. Look for more details to come. Our Education and Programs committee, led by John Murphy (Beisser) and Marc Black (Silent Rivers) have some great programs lined up for our meetings and education activities. The May meeting included an inspirational program by Bryan Arzani of results group. If you were not there, you missed a great one! Our Executive Committee just finished reworking and revising the Rules and Procedures manual for the council, adding a new committee called Leadership committee which will utilize seasoned members of our council to search out new leaders for our organizations future. We also formally put in place rules and procedural changes that allow an associate member of our council to join the leadership team.

Barry Elings, a veteran committee member and past leader of the group announced that he has accepted a position in Minneapolis. In recent years, Barry took the lead on our Community Service committee. He did a great job working with organizations around Des Moines and coordinating efforts to help a great many people through his work with the committee. Barry will be missed; his positive attitude and selfless acts were a blessing to the Council, tot the City of Des Moines and to those that he comes into contact with everyday. We wish you the best of luck Barry!

Recently we have had members honored with national awards. Lucas Herrick from Modern Touches was Named to the Professional Remodeler 40 under 40. His induction into that group marks the third time in as many years that a Remodelers Council member was named on the list. Zak Fleming was honored in 2015 and Marc Black was honored in 2014. Ben Trannel of Red House was named one of Remodeling Magazines 2016 Big50. Congratulations to these members!

Hats off to the members of the Council for their work this year!

Steve Archer
Remodelers Council Chairman



Our next RC Meeting will be replaced with the optional participation in the GFMHSF Charity Golf Outing. The outing will be held at Legacy Golf Course on Wednesday, June 15, 2016. Start time is 8:30 a.m. For more information go to: www.GabeFlemingMHSF.org

STEVE ARCHER



Q. WHERE IS YOUR HOMETOWN?

A. ANKENY, IA

Q. FAMILY?

A. MY WIFE OF 19 YEARS ANDREA AND I HAVE 3 KIDS; ALEX- 17; LUKE- 15; SYDNE- 11. ALEX IS GRADUATING HIGH SCHOOL AND PLANS TO ATTEND DMACC NEXT YEAR WITH A FOCUS ON CONSTRUCTION MANAGEMENT. LUCAS IS ACTIVE IN WRESTLING AND TRAP SHOOTING AT ANKENY HIGH SCHOOL. SYDNE IS HOMESCHOOLED AND IS BECOMING AN ACCOMPLISHED DANCER IN MODERN, TAP AND POINT. ANDREA IS AN RN AND JUST ENTERED FULL TIME EMPLOYMENT OUTSIDE OF THE HOME THIS SUMMER. SHE WORKS FOR A HEALTHCARE SERVICES COMPNAY IN DES MOINES AS A COMPLEX CARE MANAGER.

Q. FIRST JOB?

A. I GREW UP IN A FAMILY BUSINESS CALLED ARCHER TV AND APPLIANCE. MY FIRST JOB WAS SELLING APPLIANCES AT THE AGE OF 10. SOME THINGS NEVER CHANGE.

Q. AS A KID, I WANTED TO BE?

A. A COMMERCIAL AIRLINE PILOT.

Q. WHAT IS YOUR MOST USEFUL BUSINESS "TOOL"?

A. MY VEHICLE. I LOVE TO STAY MOBILE, OUT OF THE OFFICE, TALK TO CUSTOMERS AND HOMEOWNERS, AND SEE WHAT IS GOING ON IN THE MARKET.

Q. WHAT WOULD PEOPLE BE SURPRISED TO KNOW ABOUT YOU?

A. MY GIVEN NAME WAS GEORG- I AM THE 14TH GEORGE IN A ROW IN OUR FAMILY- DATING BACK TO THE 17TH CENTURY EUROPE.

Q. MENTORS AND/OR HEROS?

A. ALL OF MY GRANDMOTHER'S AND MOM

Q. FAVORITE CREATIVE OUTLET OR HOBBY?

A. ANYTHING OUTDOORS, I AM AN AVID FISHERMAN & HUNTER. I LOV ETO CAMP AND MY FAVORITE GETAWAY IS A CANOE TRIP IN THE BOUNDARY WATERS. WHEN I HAVE TIME, I LOVE TO RIDE MY BIKE ON THE GREAT TRAILS WE HAVE AROUND HERE.

Q. WHAT WOULD YOU DO IF YOU WERE NOT IN THE REMODELING INDUSTRY?

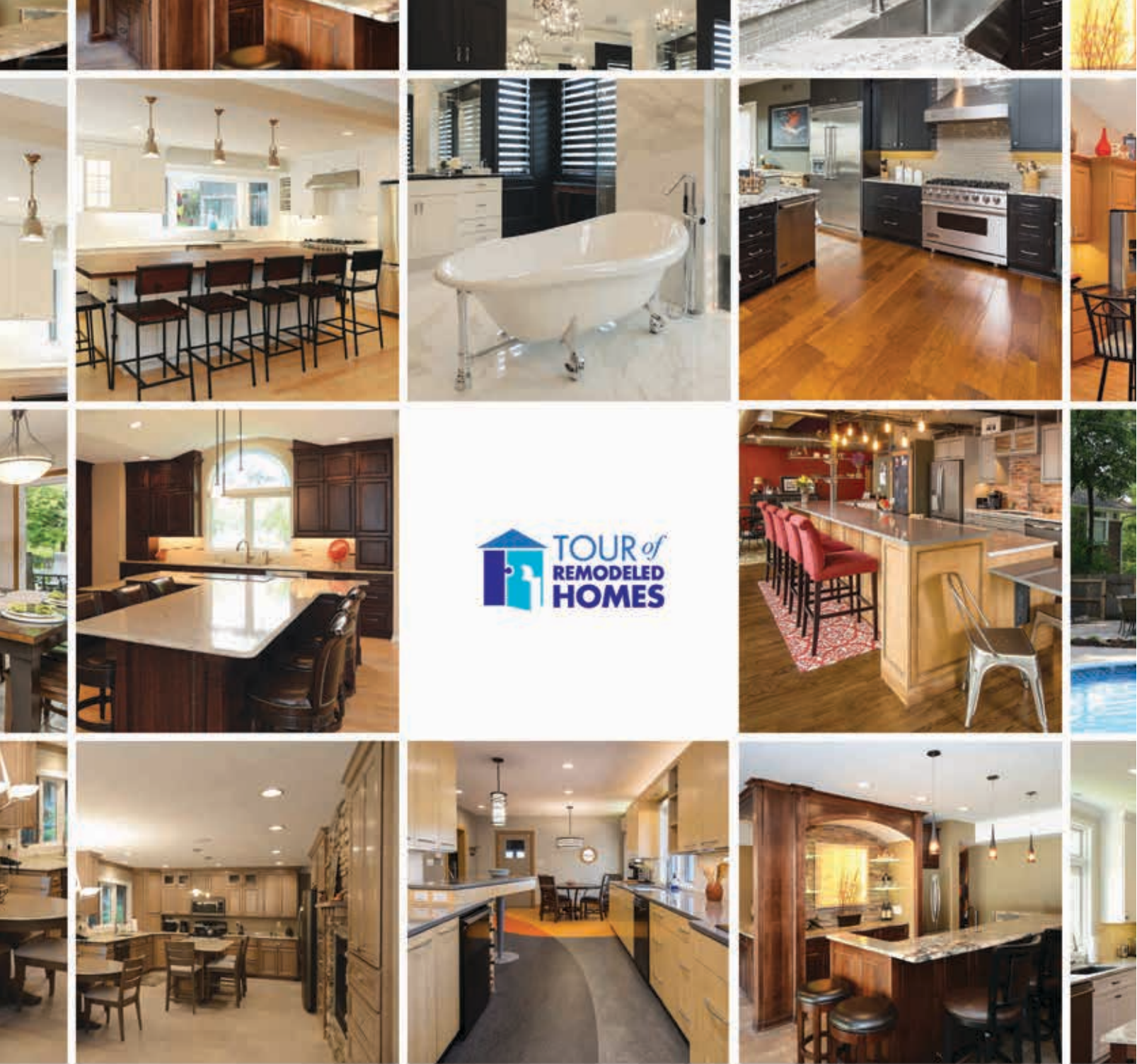
A. PROBABLY PURSUE MY LONGTIME LOVE AND DREAM OF FLYING IN SOME WAY- SPECIFICALLY I WOULD LOVE TO MOVE TO ALASKA OR NORTHERN CANADA AND BE A BUSH PILOT.

Q. HOW MANY YEARS HAVE YOU BEEN A MEMBER OF THE REMODELERS COUNCIL?

A. 12 YEARS

Q. WHY MEMBERSHIP IN THE REMODELERS COUNCIL IS IMPORTANT TO YOU?

A. TO STAY ON TOP OF ISSUES THAT AFFECT MY CUSTOMERS AND FRIENDS. TO ALSO HELP STRENGTHEN A PROFESSIONALGROUP PROMOTING THE INDUSTRY THAT SUPPORTS ME & MY FAMILY. I HAVE MADE MANY GREAT FRIENDS IN THE GROUP. IT IS BY FAR THE FAVORITE PROFESSIONAL GROUP I HAVE BELONGED TO AND PARTICIPATED IN.



SEPTEMBER
17TH & 18TH 2016

Find inspiration among the latest products and finishes and get professional advice from the Remodelers Council of the Home Builders Association of Greater Des Moines at the 15th annual showcase of quality renovations. Make your next home project spectacular.

REMODELDSM.COM  



I install windows and doors, flooring and hardware. I frame houses and hang cabinets. My finish work is right. Seamless. I can handle codes in five cities, blueprints on three projects and two burritos at lunch.

I'M A BUILDER.

NOT A PRODUCT SPECIALIST.

I need someone who knows products inside and out so when I tell them about my project, they can **tell me exactly what I need**. Not too much. Definitely not cheap. Just plain good.

WE PROUDLY CARRY:



WINDSOR
WINDOWS & DOORS
A Woodgrain Millwork Company



📍 VISIT AN IDEA CENTER

WAUKEE / ALTOONA / CORALVILLE / MARION

BUILDING RELATIONSHIPS SINCE 1856.

www.GilcrestJewett.com

CHEVROLET



LOOKING FORWARD TO THAT NEW GARAGE SMELL.



2016 SILVERADO 2500 HD



PREMIER
CHEVY DEALERS

KARL CHEVROLET
ANKENY, IA
(515) 964-4255

MACKE MOTORS
LAKE CITY, IA
(712) 464-3185

CHRISTIANSEN MOTORS
AUDUBON, IA
(712) 563-4241

NOBLE CHEVROLET
NEWTON, IA
(641) 787-9990

BOB BROWN CHEVROLET
URBANDALE, IA
(515) 278-7800

PELLA MOTORS
PELLA, IA
(641) 628-4124

BENEVENTI CHEVROLET
GRANGER, IA
(515) 999-2575

DEERY BROTHERS CHEVROLET
PLEASANT HILL, IA
(515) 285-1000

GREGG YOUNG CHEVROLET
NORWALK, IA
(515) 256-4010

SHOTTENKIRK CHEVROLET
WAUKEE, IA
(515) 987-8575

MoreIowansDriveChevy.com

UPCOMING EVENTS

Unless Noted All Meetings Will Be Held
At The HBA Office

June 1, 2016

Tour of Remodeled Homes Committee
11:30 a.m. to 1:00 p.m.

June 2, 2016

Networking After Hours
at Gilcrest/Jewett Lumber, 1100 SE Alice's Rd, Waukee
5:00 p.m. to 7:00 p.m.

June 6, 2016

Golf League at Legacy
4:30 a.m. to 8:00 p.m.

June 8, 2016

Remodelers Council Exec
8:30 a.m.

June 9, 2016

Developers Council
4:00 a.m. to 5:00 p.m.

June 10, 2016

Exec Committee
11:30 a.m. to 1:00 p.m.

June 13, 2016

Golf League at Legacy
4:30 p.m. to 8:00 p.m.

June 14, 2016

Board of Directors
11:00 a.m. to 1:00 p.m.

June 15, 2016

Remodelers Council
GFMHSF Charity Golf Outing
Legacy Golf Course
8:30 a.m. Sign In

June 20, 2016

HomeShowExpo Committee
11:00 a.m. to 1:00 p.m.

Golf League at Legacy
4:30 p.m. to 8:00 p.m.

BOLDEXPERIENCE TOUR



A mobile cross-country
experience showcasing

THE BOLD LOOK
OF **KOHLER**[®]
PRODUCTS & TECHNOLOGIES

HOMESHOWEXPO[™]

July 9, 10am-9pm

Sponsored by



WATER

CONCEPTS

by **Plumb Supply**
COMPANY

AMES

515.233.6486

DES MOINES

515.262.9511

WAUKEE

515.987.0190

WATERCONCEPTS.NET

THIS IS IOWA


THIS IS HOME



THIS IS IOWA'S NEWS LEADER



THIS MORNING
4:30-7:00AM



YOU'RE
BUILDING
SOMEONE'S
DREAM.

WE'RE
BUILDING
YOUR
REPUTATION.

As a trusted name in windows and doors for 70 years, Windsor is your partner in providing stunning products that stand the test of time. From the beauty of natural wood to the unrivaled durability of vinyl, from renovation to new construction, you'll be able to meet any customer's needs when you choose Windsor Windows & Doors.

▶ *See the Windsor difference and download our free product guide. Visit **ImagineWithWindsor.com.***



WINDSOR
WINDOWS & DOORS
A Woodgrain Millwork Company

Distributed locally by Gilcrest Jewett Lumber
1100 Alice's Road • Waukee, IA 50263 • 515.987.3600
5660 NE Hubbell Avenue • Altoona, IA 50009 • 515.957.0027

KNOWING TIME



I've read many books by different authors that portend to advise me how to be better. It's an area of my life that I've had interest in for a long time...maybe longer than anything else. Some authors are overly wordy and tell me multiple stories to illustrate the concept that they are instructing me on. Others are so succinct

in their writing that it is easy to read through the shared wisdom so quickly as to miss much of the golden advice that is being sought. I'm going to be super brief. The point that I am making here is that I want to supply you with a "thought starter" that you can use to be honest with yourself.

"I never lie." That is a statement that I've heard before. But the truth is that all people lie at some point or another. The biggest lies are the ones that we tell ourselves. These lies stop us from being all that we could be. When it comes to "being better" almost every one of us has excuses that we use to justify why we can't, or won't, or don't do something constructive that will make us better. Notice, I'm not telling you what your "better" is. That is for you to decide. It's an opportunity for you to be honest with yourself. Don't accept your excuses without challenging them. Perhaps the most used excuse is, "I don't have time." Really?!? Take another look. Time is a gift and we all have some.

You have to take command of your time. The easiest way to do that is simply to make a schedule. But don't just buy (or print) an empty schedule and start filling the blanks with your time commitments and goals. Filling it out without first examining your current time usage is paramount to getting the cart before the horse.

The first thing to do with an empty schedule is to use it 24x7 for one week as a "time diary". Use it to identify how you currently use your time. Be as accurate as possible. Track personal time as well as professional time. Keep track of how much time you spent at a restaurant or in front of your TV at home. Did you spend time on your phone with Facebook or playing a game? Write it down. Track the time that you spent doing things, NOT the time that you set aside or planned to

do something in the future. This is a tool for you...not anyone else. You need to use it to be HONEST with yourself.

Once you have made entries for a week, you can total them and see buckets of time wasters. You'll clearly see how many minutes each week you spend in your easy chair in front of the TV, surfing the internet, or playing video games...or even in idle thought at the office. Relaxing and unwinding is an important part of every day, but once you review your time usage, you may want to cut down on how much time you are spending aimlessly.

Having identified your time wasters, it's time to plan better usage. Re-think and re-prioritize. Ask yourself, "Are these the best uses of my time? ...or is there something better I could be doing?" And still, be honest.

Again, I'm not telling you what should be important to you. Only you know that, but asking, "If I could do something to better myself, what would I do or what would I learn?" Would you read 15 minutes every day? Would you practice guitar for 30 minutes on Tuesdays and Thursdays? Could you find 45 minutes to spend at the gym? Would you spend quality time with your family? ...maybe even take your wife on a picnic?

No Regrets. While that was one of my goals when I was younger, over the course of my life, I've developed many of them and I can't undo them. What is done is done. I can only move forward. Most of my regrets have to do with how I misused my time...my lifetime. I could have been a better man, a better husband, a better father. I could have been a better boss, better employee. We each have "betters". You fill in your own blanks.

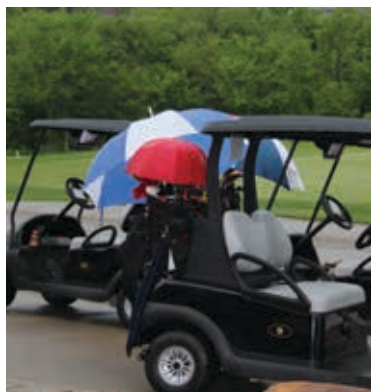
It's painful to be brutally honest with one's self. Failure to look yourself in the eyes and set yourself straight though will only lead to even more regrets and at an ever increasing rate.

If you haven't already done it, then there's no time like the present to re-think and re-prioritize your life. If we don't know where we are missing the boat, we are destined to repeat our shortcomings.

The first step is "knowing". Now you'll know.

Russell Baugh,
Membership Committee Chair

RAIN, RAIN GO AWAY!- SPRING GOLF OUTING



H.L. MUNN & MARVIN WINDOWS AFTER HOURS





Kum & Go Universal Fleet Card

Security, Savings, Convenience

More Savings & Better Control

- 5 cents/gallon savings at all Kum & Go's
- Save money by cutting administrative expenses
- Cutting Edge online tools to manage expenses
- Set personal purchase controls and alerts

Always Convenient

- 430 Kum & Go locations in the 12 Midwest states
- Universal card accepted at 90% of retail fueling locations in the U.S. (including 50,000 diesel sites and 45,000 service locations)
- Pay at pump convenience at most locations

Flexible Customer Service

- Powerful online services make it fast and easy for you to manage your account, plus knowledgeable representatives are available 24 hours a day, 7 days a week to answer questions.

Easy set up

- Contact the Des Moines HBA Office for an application.
- Already a member? It only takes a phone call to switch over for the HBA savings!

Call our office at (515) 270-8500 to get an application. The application only takes a few minutes. If you have any questions please let us know.

MAY 2016

ASSOCIATE

101 Mobility
Johnston IA
P. 515.278.5669
Dave Aschoff
daschoff@101mobility.com

ASSOCIATE

Aller Desgin Group LLC
Johnston, IA
P. 515.254.1181
James Aller
aller.j@allerdesign.com

ASSOCIATE

Artisan Edge
Altoona, IA
P. 515.229.4045
Shantelle Owens

ASSOCIATE

Bussanmas Heating & Cooling
Indianola, IA
P. 515.442.9018
Brenda Bussanmas
brenda@busshvac.com

AFFILIATE

Century 21 Signature Real Estate
Ankeny, IA
P. 515.963.1040
Tyler Wilkening
tyler@c21sre.com

ASSOCIATE

Cruiser Electric
Ankeny, IA
P. 515.202.1524
Joe King
joeking@cruiserelectric.com

ASSOCIATE

Des Moines Comfort
Des Moines, IA
P. 515.266.4660
Lee Rose
lee@desmionesccomfort.com

ASSOCIATE

Factor Fabrication
Des Moines, IA
P. 515.450.0512
Boonie
boonie@factorfabrication.com

BUILDER

FE Remodeling
Clive, IA
P. 515.559.6371
Semir Fetic
feremodeling@gmail.com

AFFILIATE

Iowa Realty
West Des Moines, IA
P. 515.988.2568
Marc Lee
mlee@newiowalistings.com

AFFILIATE

Iowa Realty
West Des Moines, IA
P. 515.991.9452
Jill Olofson
jill@newiowalistings.com

ASSOCIATE

LeafFilter North of Iowa, LLC
Hudson, IA
P. 330.655.7950
James Martinez
jmartinez@leafilter.com

BUILDER

P&P Stone Construction LLC
Des Moines, IA
P. 515.447.9467
Salvador Perez
s.p.stonebrick@hotmail.com

ASSOCIATE

ProBuild/Builders First Source
Urbandale, IA
P. 515.635.6080
Doug Jakobitz
doub.jakobitz@probuild.com

ASSOCIATE

Professional Drywall
Waukee, IA
P. 515.207.0123
Oliver Bardwell
oliver@prodrywalliowa.com

ASSOCIATE

Projects Contemporary Furniture
Des Moines, IA
P. 515.557.1833
Kelli Linnemeyer
klinnemeyer@projectsfurniture.com

ASSOCIATE

Solid Ground, LLC
Clive, IA
P. 515.975.7441
Eric Grubb
eric@solidgroundiowa.com

SSOCIATE

Stone Age Granite
Des Moines, IA
P. 515.289.0500
Andrew Eichhorn
andrew@stoneageiowa.com

ASSOCIATE

Stone Cross Lawn & Landscape
Urbandale, IA
P. 515.802.2149
Brad Puckett
stonecrosslawn@gmail.com

ASSOCIATE

Stonehouse Kitchens & Granite
Urbandale, IA
P. 515.512.5188
Steve Den Hartog
steve@stonehousegranite.com

ASSOCIATE

Storm Shelters of Iowa LLC
Clive, IA
P. 515.508.2402
Brian Buresh
info@stormsheltersofiowa.com

BUILDER

Valentine Builders Inc
Norwalk, IA
P. 515.971.9498
Rob Valentine
valbuilt@gmail.com

ASSOCIATE

Waukee CabinetWorks LLC
Waukee, IA
P. 515.556.9353
Jason Balm
waukeecabinetnetworks@gmail.com

spike corner

SPIKE CANDIDATES

Spike Name	Spike Points
Larry Heisler	5.50
Mark Reetz	5.50
Beth Bezdicek	5.00
James VonGillern	5.00
Sumner Worth	4.50
Barry Elings	4.00
Don Dorrian	4.00
Rory Robson	4.00
Kalen Ludwig	4.00
Robert Myers	4.00
Mark Parlee	3.50
Scott Bezdicek	3.50
Brandon Patterson	3.50
Jennie Makovec	3.00
Chad Baker	3.00
Marc Black	3.00
Shannon Flickinger	3.00
Joe A Tollari	3.00
Gil Petersen	3.00
Joseph Smith	3.00
Marie Herrick	3.00
Philip Bubb	3.00
Bill Corwin	3.00
Wallace Yoho	3.00
Keith Kuennen	3.00
Aaron Gross	3.00
Larry Webster	2.50
Bret Nehring	2.50
Brennan Buckley	2.50
Steve Bruere	2.50
John P Duer	2.50
Joe Bass	2.50
Larry Goodell	2.00
Rachel Flint	2.50
Cliff Anderson	2.50
Larry Goodell	2.00
Chaden B Halfhill	2.00
James Slife	2.00
Brandon Klinge	2.00
David Volante	2.00
John Grubb	2.00
Duane Van Hemert	2.00

SPIKE CANDIDATES

Spike Name	Spike Points
Ryan Roberts	1.50
John Kline	1.50
Dwayne Mcaninch	1.50
Mark Kiester	1.50
Jason Sheperd	1.50
Randy Soper	1.50
Matt Peterson	1.50
Mark Detrick	1.50
Dave Tallant	1.50
Tyler Neuschwanger	1.00
Jon Lipovac	1.00
Chad Baker	1.00
George Karwaski	1.00
Patrick Cardwell	1.00
David Adickes	1.00
Drew Rodish	1.00
Justin Bauer	1.00
Brian Hoodjer	1.00
Mike VanGorp	1.00
Charity Moreland	1.00
Alan Rivers	0.05
Ted Grob	0.05
Kevin Yoakum	0.05
Sharon Rooney	0.05
Brian Prevor	0.05
Dan Flynn	0.05
Kathy Barnum	0.05

MEMBERS

Spike Name	Spike Points
Dan Knoup	24.00
Robert Boesen	20.00
Frank Lindsey	19.25
Russell Baugh	19.00
Zachary Fleming	17.00
Christopher Boley	16.00
Rick Laffoon	14.50
Brad Schulte	13.50
Amy Kimberley	13.50
Shannon Buttz	12.50
Greg Arganbright	10.50
Jon Heim	9.00
Richard Parrino	9.00
Eric Grubb	8.50
John Sample	8.00
Scott Cierzan	8.00
Eric Munn	7.50
Brian Meyer	7.50
Jeffrey Grubb	7.00
Curtis Busch	7.00
Carrie Norris	6.50
Craig Van Langen	6.50
David Cosgriff	6.00
Dick Larimer	6.00
Ralph DiCesare	6.00

LIFE MEMBERS

Spike Name	Spike Points
George Mirras	635.75
Tom Gratias	444.00
Don Marean	316.50
Don Beal	247.00
Keith Butz	237.00
Lloyd Clarke	211.00
LaDonna Graitas	205.75
Colin King	203.50
Tom Stevens	194.00
Rick Thompson	184.50
Rollie Clarkson	167.25
Bill Kimberley	157.00
Ron Grubb	135.00
Steve Archer	128.25
Polly Marean	124.25
Rick Bach	97.00
Leslie Mayo	88.25
Brad Gannon	84.50
Gary Scrutchfield	80.00
Ben Harrington	71.50
Devan Kaufman	62.25
Ron Wyckoff	60.50
Scott Brower	60.50
Kim Beisser	57.50
Creighton Cox	51.50
Matt Connolly	50.00
Greg Marean	43.00
Steve Schrodt	39.00
Jack Bohlender	37.50
Dan Collins	36.50
Brian Donaghy	35.00
Ralph Haskins	33.50
Matt Thompson	33.50
Jim Best	32.00
Justin Washburn	27.00
Eric Heikes	27.00

You work hard to give your clients a beautiful home. An integrated central vacuum system will help them keep it that way!

Hide-A-Hose
Central Vacuum Systems

Authorized dealer and installer

A Clean House
Vacuum Center

5927 Ashworth Rd., West Des Moines, IA 50266
(515) 223-0691 | (888) 801-8199
www.desmoinesvacuums.com

BEAUTIFUL FLOORS FOR OVER 50 YEARS

CARPET • WOOD • GRANITE
TILE • LAMINATE • VINYL

LOUIE'S FLOOR COVERING

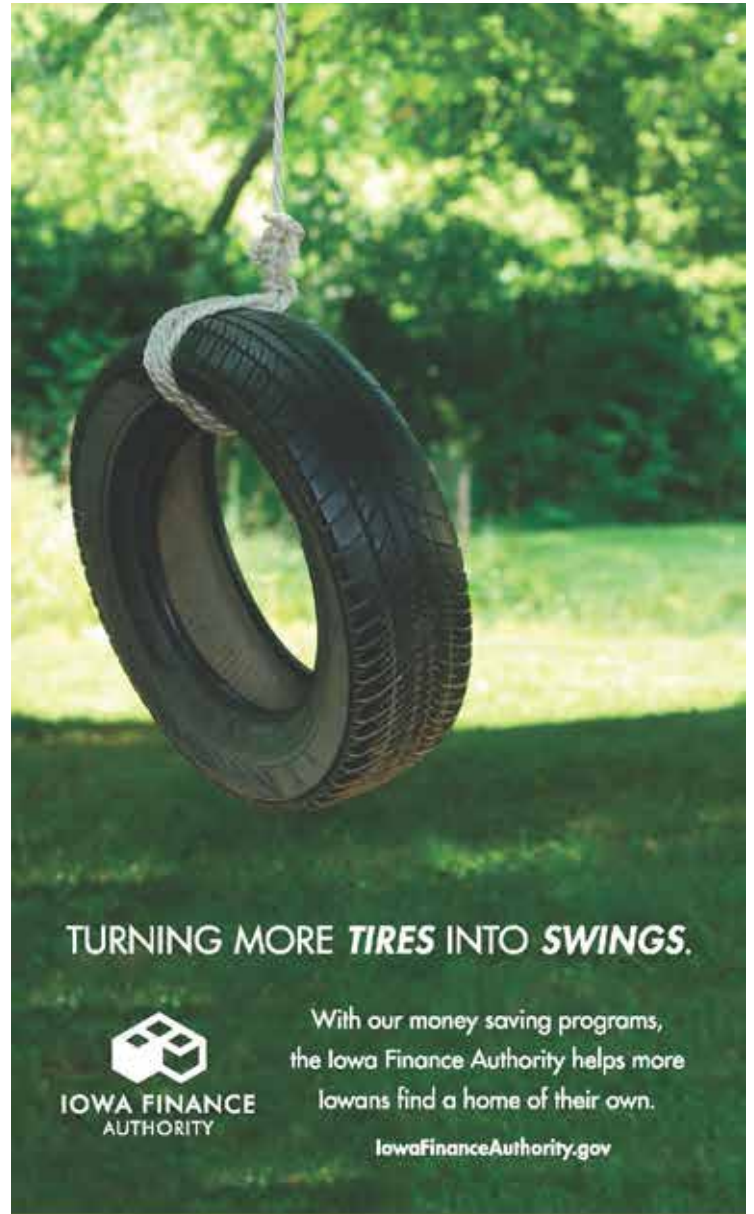
515-243-8608
2709 Ingersoll Ave., Des Moines
www.louiesfloorcovering.com



Dream new life INTO THE HOME YOU LOVE.

You have a vision. Trust it to a remodeler with a reputation for creating elegant homes that stand up to the elements. A James Hardie® remodeler works with you to craft every detail, expressing your unique sense of style with our unrivaled collection of textures, profiles, widths and brilliant ColorPlus® Technology finishes.

See what's possible, and find a James Hardie remodeler at jameshardie.com



TURNING MORE TIRES INTO SWINGS.



With our money saving programs, the Iowa Finance Authority helps more Iowans find a home of their own.

IowaFinanceAuthority.gov

It's like putting a **DEADBOLT** on the title.

Iowa Title Guaranty protects home buyers from title issues. In many cases, homeowners qualify for FREE coverage.



permits

2015 - APRIL PERMIT TOTALS

City	SF	TH	MF
Adel	9	0	0
Altoona	8	0	0
Ames	13	0	58
Ankeny	59	20	16
Bondurant	11	0	0
Clive	5	2	0
Des Moines	20	18	0
Grimes	34	5	0
Indianola	3	0	0
Johnston	11	2	0
Newton	0	0	0
Norwalk	0	0	0
Pella	2	4	0
Pleasant Hill	2	0	0
Polk City	7	0	0
Polk County	11	0	0
Urbandale	26	0	60
Waukee	39	7	56
WDM	15	0	0
TOTAL	283	58	190
	531		

2016 - APRIL PERMIT TOTALS

City	SF	TH	MF
Adel	13	0	0
Altoona	8	0	0
Ames	5	0	0
Ankeny	51	34	34
Bondurant	15	0	0
Clive	1	2	0
Des Moines	12	0	0
Grimes	16	0	0
Indianola	7	0	0
Johnston	8	6	0
Newton	0	0	0
Norwalk	12	0	0
Pella	0	0	0
Pleasant Hill	1	0	0
Polk City	14	0	0
Polk County	4	0	0
Urbandale	27	0	0
Waukee	31	10	0
WDM	21	0	86
TOTAL	246	52	121
	419		

**Permits as up-to-date as possible*



515-999-9220
12374 NW 111th Place, Granger, IA 50109

BRADSHAW FOWLER
PROCTOR & FAIRGRAVE
A PROFESSIONAL CORPORATION
ATTORNEYS AT LAW

Business & Construction Disputes | Real Estate
Mechanic's Liens | Contracts | Labor & Employment
Business & Corporate Law | Bankruptcies | OSHA Compliance

www.bradshawlaw.com | 515.243.4191
 801 Grand Ave., Suite 3700, Des Moines, IA 50309-8004
 Chet Mellema | Tim Lillwitz | Brad Beaman

2015 - TO DATE BULIDING PERMIT TOTALS

City	SF	TH	MF
Adel	30	0	0
Altoona	26	14	0
Ames	20	4	94
Ankeny	151	33	88
Bondurant	28	0	0
Clive	16	2	0
Des Moines	44	48	0
Grimes	63	5	0
Indianola	4	0	0
Johnston	28	15	24
Newton	0	0	0
Norwalk	23	12	0
Pella	3	4	0
Pleasant Hill	11	0	0
Polk City	13	2	0
Polk County	24	0	0
Urbandale	56	0	60
Waukee	78	31	112
WDM	48	6	0
TOTAL	666	174	378
	1218		

2016 - TO DATE BULIDING PERMIT TOTALS

City	SF	TH	MF
Adel	40	0	0
Altoona	26	2	0
Ames	16	10	1
Ankeny	158	79	145
Bondurant	37	0	0
Clive	8	2	0
Des Moines	42	0	136
Grimes	53	8	0
Indianola	13	0	116
Johnston	25	10	70
Newton	0	0	0
Norwalk	28	0	0
Pella	0	0	0
Pleasant Hill	11	0	0
Polk City	26	0	0
Polk County	18	0	0
Urbandale	63	0	0
Waukee	78	34	2
WDM	55	9	116
TOTAL	697	154	586
	1437		

**Permits as up-to-date as possible*

DAVISBROWN
LAW FIRM

JODIE CLARK MCDUGAL
CONSTRUCTION LAW & REAL ESTATE ATTORNEY
Mechanic's Liens • Leasing & Landlord Rights •
Contract Drafting & Negotiation • Collections •
Construction & Real Estate Litigation

Free initial consultations for HBA members
Phone: (515) 246-7951
Email: JodieMcDougal@davisbrownlaw.com

DAVIS, BROWN, KOEHN, SHORS & ROBERTS, P.C.

No Electricity. No Adjustments.

Kinetico
water systems

515-2776250
Authorized Independent Kinetico Dealer
www.kineticodesmoines.com • waterwaterinc@mchsi.com

Kinetico
water systems

HELP OUR GARDEN GROW

Allen Park Down Town Community Garden Concept Graphic



Community Commitment

Demonstrate your commitment to our community and access to locally grown healthy foods. Your donation creates a sustainable gardening space and park.

Environmental Commitment

We are committed to this park being a "Showcase of Sustainability" and want to minimize maintenance, water usage and support organic local growing opportunities. Your donation makes our community greener by helping us:

- recycle rain water
- reduce emissions by minimizing food transport
- grow organic food & reduce chemicals in our environment
- provide valuable pollinator habitat

Contact

Des Moines-Parks and Recreation
1551 E Martin Luther King Jr Parkway
www.dmparks.org
communitygarden@dmgov.org

Callie Le'au Courtright
515.248.6380 desk

Lee Wheelock
515.248.6353

Payment

Make all donations payable to the Friends of Des Moines Parks a non profit organization that helps fundraise for park projects. 100% of all donations go to building the garden.

Additional Donor Levels Available

How you can help!

A \$250 donation buys the lumber for each box

A \$500 donation buys enough lumber for each gardener

Sponsors will be recognized with a plaque on the actual garden box they fund.

All donations go to the Friends of Des Moines Parks a non profit organization that helps fundraise for park projects.



2015 HBA OF GREATER DES MOINES BOARD OF DIRECTORS AND STAFF

Dan Knoup- Executive Officer
 Melisa Cox- Marketing/Event Coordinator
 Jessica Verwers- Membership & Association Services Coordinator

EXECUTIVE BOARD

President- Dave Adickes, MCC
 1st Vice President- Tom Stevens, TS Construction
 2nd Vice President- Brian Hoodjer, Brighton Homes
 Immediate Past President- Justin Bauer, Clarity Construction
 Secretary- Amy Kimberley, Ferguson Bath Kitchen & Lighting Gallery
 Steve Archer, Factory Direct Appliance/Ferguson Enterprises
 Treasurer- Jordan Kramer, West Bank

Board Liason- Zak Fleming, Fleming Construction, LLC

2016 BOARD OF DIRECTORS

Dave Adickes, MCC
 Steve Archer, Factory Direct Appliance/Ferguson Enterprises
 Justin Bauer, Clarity Construction
 Don Beal, Beal Development
 Keith Butz, K-B Builders
 Rollie Clarkson, Remodeling Contractors
 Zak Fleming, Fleming Construction LLC
 LaDonna Gratias, CLG Homes
 Tom Gratias, Gratias Construction
 Eric Grubb, Newblood Development
 Marie Herrick, Modern Touches
 Brian Hoodjer, Brighton Homes
 Amy Kimberley, Ferguson Bath Kitchen & Lighting Gallery
 Colin King, K&V Homes
 Brian Meyer, Granite Marble & Tile Solutions
 Luke Mohlenhoff, West Bank
 Carrie Norris, Grand Homes and Renovations
 Brandon Patterson, Re/Max Real Estate Concepts
 Randy Snider, Hubbell Homes
 Tom Stevens, TS Construction
 Matt Thompson, Gilcrest/ Jewett Lumber
 Joe Tollari, Metro Heating & Cooling
 Charles Becker, Belin/McCormick Law
 Eric Heikes, Mid American Energy
 Dan Knoup, HBA of Greater Des Moines

LIFE DIRECTORS

Don Beal, Beal Development
 Keith Butz, KB Builders
 LaDonna Gratias, CLG Homes
 Tom Gratias, Gratias Construction

NATIONAL DIRECTORS

Steve Archer
 Marie Herrick
 Zak Fleming
 Rachel Flint
 Brandon Patterson

STATE DIRECTORS

Carrie Norris
 Eric Heikes
 Dan Knoup
 Tom Stevens
 LaDonna Gratias

MEET YOUR EXECUTIVE COMMITTEE



Dave Adickes
President



Tom Stevens
1st V.P.



Brian Hoodjer
2nd V.P.



Amy Kimberley
Secretary



Jordan Kramer
Treasurer



Steve Archer
Remodelers Council Chair



Zak Fleming
Board Liason



Justin Bauer
Immediate Past President



Dan Knoup
Executive Officer



6751 Corporate Drive | Johnston, IA
 Ph. 515-270-8500 | Fax 515-334-0165

E-mail: info@dsmhba.com

DSMHBA.COM

**HOME BUILDERS ASSOCIATION
OF GREATER DES MOINES**

6751 Corporate Drive
Johnston, Iowa 50131

PRSR STD
U.S. Postage
PAID
Des Moines, IA
Permit No.1196

Homeowners **Crave** Modern Fireplaces



**Crave 72" See-Through
Direct Vent Gas Fireplace**

Introducing the **Crave Fireplace Series**

Available in single-sided and see-through
36, 48, 60 and 72-inch models.

Kohles & Bach

HEATING • COOLING • FIREPLACES • GEO-THERMAL

5185 NW Beaver Dr., Johnston • 515-278-2900



heatilator
The first name in fireplaces